GLOBE LIFE INC. Annualized Premium In Force⁽¹⁾

(Unaudited) (Dollar amounts in thousands)

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	Mar	ch 31, 2024	Ма	rch 31, 2023	Change	%
LIFE						
American Income Life Division	\$	1,685,853	\$	1,580,423	\$ 105,430	7
Direct to Consumer Division		944,494		946,496	(2,002)	_
Liberty National Division		391,734		367,543	24,191	7
Other		207,179		210,829	 (3,650)	(2)
Total Life		3,229,260		3,105,291	123,969	4
HEALTH						
Medicare Supplement:						
United American Division		514,775		483,796	30,979	6
Direct to Consumer Division		73,618		70,380	3,238	5
Liberty National Division		19,405		22,510	(3,105)	(14)
American Income Life Division		56		51	5	10
Total Medicare Supplement		607,854		576,737	31,117	5
Other Health:						
Family Heritage Division		425,507		395,271	30,236	8
Liberty National Division		181,872		175,859	6,013	3
American Income Life Division		116,943		113,691	3,252	3
United American Division		66,365		65,382	983	2
Direct to Consumer Division		151		181	(30)	(17)
Total Other Health		790,838		750,384	40,454	5
Total Health		1,398,692		1,327,121	71,571	5
Total Premium In Force	\$	4,627,952	\$	4,432,412	\$ 195,540	4

⁽¹⁾ Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.