

**TORCHMARK CORPORATION**  
Annualized Premium In Force (Unaudited)  
(In thousands)

**IN FORCE AT END OF PERIOD**

	<u>2Q 14</u>	<u>2Q 13</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
<b>LIFE</b>				
Direct Response	\$713,833	\$688,818	\$25,015	4
American Income Agency	781,649	727,970	53,679	7
LNL Exclusive Agency	285,528	290,868	-5,340	-2
Other Distribution	229,744	233,376	-3,632	-2
Total Life	<u>2,010,754</u>	<u>1,941,032</u>	<u>69,722</u>	<u>4</u>
<b>HEALTH</b>				
Direct Response	55,153	55,134	19	0
American Income Agency	71,657	71,683	-26	0
LNL Exclusive Agency	230,139	249,521	-19,382	-8
UA Independent	313,125	306,771	6,354	2
Family Heritage	208,784	195,129	13,655	7
Part D	349,444	295,284	54,160	18
Total Health	<u>1,228,302</u>	<u>1,173,522</u>	<u>54,780</u>	<u>5</u>
<b>TOTAL IN FORCE</b>	<b>\$3,239,056</b>	<b>\$3,114,554</b>	<b>\$124,502</b>	<b>4</b>