

GLOBE LIFE INC.
Health First-Year Collected Premium Detail⁽¹⁾
(Dollar amounts in thousands)
(Unaudited)

	YTD 2026	Q2 2026	Q1 2026	YTD 2025	Q4 2025	Q3 2025	Q2 2025	Q1 2025
United American Division	\$ 98,904	\$56,588	\$42,316	\$ 98,635	\$31,772	\$24,140	\$22,561	\$20,162
Family Heritage Division	49,383	25,104	24,279	90,828	23,874	23,033	22,445	21,476
Liberty National Division	13,809	6,778	7,031	27,536	6,636	6,918	6,937	7,045
American Income Life Division	8,437	4,137	4,300	18,939	4,553	4,763	4,856	4,767
Direct to Consumer Division	3,253	1,678	1,575	5,222	1,671	1,232	1,230	1,089
Total Health First-Year Collected Premium	\$ 173,786	\$94,285	\$79,501	\$241,160	\$68,506	\$60,086	\$58,029	\$54,539

(1) First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.