

GLOBE LIFE INC.
Health First-Year Collected Premium Detail⁽¹⁾
(Dollar amounts in thousands)
(Unaudited)

	Q1	YTD	Q4	Q3	Q2	Q1
	2026	2025	2025	2025	2025	2025
United American Division	\$42,316	\$ 98,635	\$31,772	\$24,140	\$22,561	\$20,162
Family Heritage Division	24,279	90,828	23,874	23,033	22,445	21,476
Liberty National Division	7,031	27,536	6,636	6,918	6,937	7,045
American Income Life Division	4,300	18,939	4,553	4,763	4,856	4,767
Direct to Consumer Division	1,575	5,222	1,671	1,232	1,230	1,089
Total Health First-Year Collected Premium	<u>\$79,501</u>	<u>\$241,160</u>	<u>\$68,506</u>	<u>\$60,086</u>	<u>\$58,029</u>	<u>\$54,539</u>

(1) First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.