GLOBE LIFE INC. Annualized Premium In Force⁽¹⁾

(Unaudited) (Dollar amounts in thousands)

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		June 30, 2024		June 30, 2023		Change	%
<u>LIFE</u>							
American Income Life Division	\$	1,716,823	\$	1,613,415	\$	103,408	6
Direct to Consumer Division		940,965		942,859		(1,894)	_
Liberty National Division		401,319		374,893		26,426	7
Other		206,183		209,714		(3,531)	(2)
Total Life		3,265,290		3,140,881		124,409	4
HEALTH							
Medicare Supplement:							
United American Division		541,642		493,611		48,031	10
Direct to Consumer Division		73,839		70,000		3,839	5
Liberty National Division		19,047		21,778		(2,731)	(13)
American Income Life Division		53		44		9	20
Total Medicare Supplement		634,581		585,433		49,148	8
Other Health:							
Family Heritage Division		434,355		403,103		31,252	8
Liberty National Division		182,635		175,986		6,649	4
American Income Life Division		118,825		115,521		3,304	3
United American Division		66,961		63,053		3,908	6
Direct to Consumer Division		138		170		(32)	(19)
Total Other Health		802,914		757,833		45,081	6
Total Health		1,437,495		1,343,266		94,229	7
Total Premium In Force	\$	4,702,785	\$	4,484,147	\$	218,638	5

⁽¹⁾ Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.