GLOBE LIFE INC. Operating Summary

(Unaudited)

(Dollar amounts in thousands, except per share data)

	Six Month June					Q2	Q1		Q4		Q3		Q2
	2024		2023			2024	2024	2	2023	:	2023	2	023
				Underwriting income									
				Life:									
\$ 1	,619,747	\$ 1	1,554,330	Premium	\$8	15,482	\$ 804,265	\$ 7	94,815	\$ 7	88,099	\$ 78	31,733
	(637,141)		(639,039)	Net policy obligations	(3	16,977)	(320,164)	(3	17,572)	(3	21,477)	(32	20,883)
	(286,357)		(264,913)	Non-deferred commissions and amortization	(1	44,813)	(141,544)	(1:	37,668)	(1	35,094)	(10	33,589)
	(66,915)		(62,974)	Non-deferred acquisition expense	((33,369)	(33,546)	(;	34,095)	(31,440)	(;	31,131)
	629,334		587,404	Underwriting margin	3	20,323	309,011	30	05,480	3	00,088	29	96,130
				Health:									
	692,662		651,680	Premium	3	51,643	341,019	3	35,857	3	31,236	32	29,187
	(353,167)		(334,015)	Net policy obligations	(1	78,013)	(175,154)	(10	68,773)	(1	67,058)	(16	69,376)
	(119,822)		(112,377)	Non-deferred commissions and amortization	((60,546)	(59,276)	(58,129)	(56,724)	(!	56,494)
_	(25,415)	_	(21,537)	Non-deferred acquisition expense	((12,596)	(12,819)	(11,469)	(10,754)	('	10,898)
	194,258		183,751	Underwriting margin	1	00,488	93,770	;	97,486		96,700	9	92,419
_	3,663	_	4,469	Annuity underwriting margin		1,748	1,915		1,946		2,077		2,181
	827,255		775,624	Total underwriting margin	4	22,559	404,696	40	04,912	3	98,865	39	90,730
	150		135	Other income		74	76		123		50		85
	(162,607)		(149,366)	Administrative expense	((82,196)	(80,411)		77,210)	(74,585)	(7	75,459)
	664,798		626,393	Underwriting income	3	40,437	324,361	3	27,825	3	24,330	31	15,356
				Excess investment income									
	568,214		518,349	Net investment income	2	85,636	282,578	2	71,609	2	66,926	26	61,244
	(481,638)		(457,709)	Required interest on policy liabilities	(2	42,845)	(238,793)	(2:	35,785)	(2	33,008)	(22	29,859)
	86,576		60,640	Total excess investment income		42,791	43,785	;	35,824		33,918	(31,385
	(60,025)		(50,685)	Interest on debt	((31,404)	(28,621)	(2	25,676)	(25,955)	(2	25,818)
_	(5,956)	_	(5,673)	Parent company expenses	_	(3,130)	(2,826)		(2,612)	_	(2,581)		(3,088)
	685,393		630,675	Pre-tax operating income	3	48,694	336,699	3	35,361	3	29,712	31	17,835
_	(135,084)		(120,650)	Income tax expense	((68,857)	(66,227)	((64,993)	(63,903)	(6	60,801)
	550,309		510,025	Net operating income before stock compensation expense	2	79,837	270,472	2	70,368	2	65,809	25	57,034
_	(14,993)		(10,507)	Stock compensation expense, net of tax		(8,620)	(6,373)		(2,955)		(6,096)		(5,558)
\$	535,316	\$	499,518	Net operating income	\$2	71,217	\$ 264,099	\$ 20	67,413	\$ 2	59,713	\$ 2	51,476
\$	5.76	\$	5.15	Per share	\$	2.97	\$ 2.78	\$	2.80	\$	2.71	\$	2.61
	92,987		97,085	Average diluted shares outstanding		91,441	95,115	,	95,464		95,818	Ś	96,251
				Reconciling items, net of tax:									
\$	(19,266)	\$	(60,648)	Realized gain (loss)—investments	\$	(9,945)	\$ (9,321)	\$	10,496	\$	(1,732)	\$ (3	36,216)
	(1,554)		_	Non-operating expenses		(993)	(561)		(2,396)		(898)		_
	(1,924)		<u> </u>	Legal proceedings		(1,924)			(711)				_
\$	512,572	\$	438,870	Net income	\$2	58,355	\$ 254,217	\$ 2	74,802	\$ 2	57,083	\$ 2 ⁻	15,260
\$	5.51	\$	4.52	Per share	\$	2.83	\$ 2.67	\$	2.88	\$	2.68	\$	2.24

GLOBE LIFE INC.

Insurance Operations—Quarter

(Unaudited)

(Dollar amounts in thousands)

Three Months Ended June 30,

					Tiffee iv	nonuis E	Indec	June 30,				
				ife			Health 2024 % 2023					
		2024	%		2023	%		2024	%		2023	%
American Income Life Division												
Premium	\$	423,534		\$	394,620		\$	30,721		\$	29,527	
Net policy obligations		134,578	32		127,814	32		6,413	21		6,321	21
Non-deferred commission & amortization		79,857	19		71,262	18		4,207	14		4,022	14
Non-deferred acquisition expenses		16,437	4		16,007	4		1,009	3		1,015	3
Underwriting margin		192,662	45		179,537	45		19,092	62		18,169	62
Direct to Consumer Division												
Premium		248,839			248,607			18,132			17,175	
Net policy obligations		145,673	59		152,974	62		15,386	85		15,588	91
Non-deferred commission & amortization		30,882	12		30,396	12		876	5		767	4
Non-deferred acquisition expenses		8,436	3		8,804	4		56	_		235	1
Underwriting margin		63,848	26		56,433	23		1,814	10		585	3
Liberty National Division												
Premium		92,197			86,634			47,705			46,903	
Net policy obligations		29,391	32		30,674	35		12,489	26		13,035	28
Non-deferred commission & amortization		23,775	26		21,727	25		7,094	15		6,406	14
Non-deferred acquisition expenses		7,959	9		5,847	7		1,722	4		1,254	3
Underwriting margin		31,072	34		28,386	33		26,400	55		26,208	56
Family Heritage Division												
Premium		1,645			1,513			105,855			98,129	
Net policy obligations		780	47		688	45		45,219	43		43,520	44
Non-deferred commission & amortization		260	16		239	16		20,035	19		18,454	19
Non-deferred acquisition expenses		61	4		53	4		3,990	4		3,451	4
Underwriting margin		544	33		533	35		36,611	35		32,704	33
Other												
Premium		49,267			50,359			149,230			137,453	
Net policy obligations		6,555	13		8,733	17		98,506	66		90,912	66
Non-deferred commission & amortization		10,039	20		9,965	20		28,334	19		26,845	20
Non-deferred acquisition expenses		476	1		420	1		5,819	4		4,943	4
Underwriting margin		32,197	65		31,241	62		16,571	11		14,753	11
Total		·										
Premium		815,482			781,733			351,643			329,187	
Net policy obligations		316,977	39		320,883	41		178,013	51		169,376	51
Non-deferred commission & amortization		144,813	18		133,589	17		60,546	17		56,494	17
Non-deferred acquisition expenses		33,369	4		31,131	4		12,596	4		10,898	3
	•			Φ			Φ			•		28
Underwriting margin	\$	320,323	39	\$	296,130	38	\$	100,488	29	\$	92,419	

		Three Mon	ths Ended	Ju	ıne 30,
		2024		2023	
Total Underwriting Margins:					
Life	\$	320,323		\$	296,130
Health		100,488			92,419
Annuity		1,748			2,181
Other income		74			85
Administrative & other expenses		(82,196)			(75,459)
Underwriting income	340,437		\$	315,356	

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.

GLOBE LIFE INC.

Insurance Operations—Year-to-Date

(Unaudited)

(Dollar amounts in thousands)

Six Months Ended June 30,

		Life Health										
		024	%		2023	%	_	2024	%		2023	%
American Income Life Division												
Premium	\$	337,578		\$	782,132		\$	61,218		\$	59,121	
Net policy obligations	:	266,638	32		253,904	32		12,527	20		12,495	21
Non-deferred commission & amortization		157,829	19		141,117	18		8,325	14		8,041	14
Non-deferred acquisition expenses		33,381	4		32,007	4		2,082	3		2,030	3
Underwriting margin		379,730	45		355,104	45		38,284	63		36,555	62
Direct to Consumer Division												
Premium		496,879			496,274			35,998			34,423	
Net policy obligations	:	295,808	60		304,958	61		31,973	89		30,580	89
Non-deferred commission & amortization		61,218	12		60,472	12		1,666	5		1,588	5
Non-deferred acquisition expenses		17,420	4		18,250	4		383	1		281	1
Underwriting margin		122,433	25		112,594	23		1,976	5		1,974	6
Liberty National Division												
Premium		182,974			171,837			95,335			93,875	
Net policy obligations		59,086	32		61,050	36		25,016	26		25,522	27
Non-deferred commission & amortization		46,904	26		42,894	25		13,870	15		12,651	13
Non-deferred acquisition expenses		15,199	8		11,817	7		3,377	4		2,624	3
Underwriting margin		61,785	34		56,076	33		53,072	56		53,078	57
Family Heritage Division												
Premium		3,261			2,993			209,246			194,201	
Net policy obligations		1,475	45		1,432	48		89,132	43		86,042	44
Non-deferred commission & amortization		508	16		466	16		39,750	19		36,703	19
Non-deferred acquisition expenses		121	4		108	4		7,915	4		7,003	4
Underwriting margin		1,157	35		987	33		72,449	35		64,453	33
Other												
Premium		99,055			101,094			290,865			270,060	
Net policy obligations		14,134	14		17,695	18		194,519	67		179,376	66
Non-deferred commission & amortization		19,898	20		19,964	20		56,211	19		53,394	20
Non-deferred acquisition expenses		794	1		792	1		11,658	4		9,599	4
Underwriting margin		64,229	65		62,643	62		28,477	10		27,691	10
Total												
Premium	1,0	619,747			1,554,330			692,662			651,680	
Net policy obligations	(37,141	39		639,039	41		353,167	51		334,015	51
Non-deferred commission & amortization	:	286,357	18		264,913	17		119,822	17		112,377	17
Non-deferred acquisition expenses		66,915	4		62,974	4		25,415	4		21,537	3
Underwriting margin	\$ (629,334	39	\$	587,404	38	\$	194,258	28	\$	183,751	28
	,	Six Month	s Endec	l Jur	ne 30,							
	_	024			2023							
Total Underwriting Margins:												
Life	\$	329,334		\$	587,404							
Health		194,258			183,751							
Annuity		3,663			4,469							
Other income		150			135							
Administrative & other expenses	(162,607)			(149,366)							
Underwriting income	\$	664,798		\$	626,393							

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.

GLOBE LIFE INC. Net Sales and First-Year Collected Premium

(Unaudited)
(Dollar amounts in thousands)

Net Sales ⁽¹⁾		nths Ended e 30,	Increase (Decrease)	Six Mont Jun	Increase (Decrease)		
	2024	2023	<u>%</u>	2024	2023	%	
<u>Life</u>							
American Income Life Division	\$ 94,668	\$ 81,940	16	\$ 191,863	\$ 165,269	16	
Direct to Consumer Division	30,614	31,629	(3)	59,177	64,096	(8)	
Liberty National Division	25,889	23,269	11	47,494	45,248	5	
Other	2,332	2,450	(5)	4,466	5,044	(11)	
Total Life	153,503	139,288	10	303,000	279,657	8	
<u>Health</u>							
United American Division	18,228	12,933	41	34,651	28,313	22	
Family Heritage Division	24,570	23,010	7	49,536	45,553	9	
Liberty National Division	8,356	8,058	4	15,969	15,154	5	
American Income Life Division	5,792	4,712	23	10,386	9,216	13	
Direct to Consumer Division	839	707	19	1,643	1,257	31	
Total Health	57,785	49,420	17	112,185	99,493	13	
Total Net Sales	\$ 211,288	\$ 188,708	12	\$ 415,185	\$ 379,150	10	

First-Year Collected Premium ⁽²⁾	 Three Mor Jun		Increase (Decrease)		Six Mont Jun	Increase (Decrease)			
	2024		2023	<u>%</u>	2024		2023	%	
<u>Life</u>									
American Income Life Division	\$ 77,408	\$	66,149	17	\$	150,362	\$ 129,907	16	
Direct to Consumer Division	17,789		20,040	(11)		35,716	40,835	(13)	
Liberty National Division	18,957		16,628	14		36,764	32,423	13	
Other	 1,955		2,118	(8)		3,947	 4,381	(10)	
Total Life	 116,109		104,935	11		226,789	207,546	9	
<u>Health</u>									
United American Division	23,253		16,489	41		42,434	31,585	34	
Family Heritage Division	19,683		17,830	10		38,666	35,030	10	
Liberty National Division	7,207		6,303	14		14,102	12,414	14	
American Income Life Division	4,978		4,254	17		9,568	8,371	14	
Direct to Consumer Division	1,001		918	9		1,885	1,732	9	
Total Health	56,122		45,794	23		106,655	89,132	20	
Total First-Year Collected Premium	\$ 172,231	\$	150,729	14	\$	333,444	\$ 296,678	12	

Net sales and first-year collected premium are statistical measures utilized as indicators of future premium growth. Below are definitions:

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.

⁽¹⁾ Net sales is calculated as annualized premium issued, net of cancellations in the first thirty days after issue, except in the case of Direct to Consumer, where net sales is annualized premium issued at the time the first full premium is paid after any introductory offer period (typically 1 month) has expired. Management considers net sales to be a better indicator of the rate of premium growth than annualized premium issued since annualized premium issued excludes cancellations, and cancellations do not contribute to premium income.

⁽²⁾ First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

GLOBE LIFE INC. Condensed Consolidated Balance Sheet

(Unaudited)

(Dollar amounts in thousands, except per share data)

	Jun	e 30,
	2024	2023
Assets:		
Investments:		
Fixed maturities—available for sale, at fair value (amortized cost: 2024—\$19,229,273; 2023—\$18,687,479, allowance for credit losses: 2024—\$7,132; 2023—\$72,508)	\$ 17,613,008	\$ 17,033,450
Mortgage loans	343,492	221,466
Policy loans	676,077	633,558
Other long-term investments (includes: 2024—\$915,665; 2023—\$759,157 under the fair value option)	974,515	788,670
Short-term investments	100,560	71,128
Total investments	19,707,652	18,748,272
Cash	87,914	75,011
Accrued investment income	274,674	267,776
Other receivables	648,065	601,877
Deferred acquisition costs	6,260,294	5,778,732
Goodwill	481,791	481,791
Other assets	838,416	816,424
Total assets	\$ 28,298,806	\$ 26,769,883
Liabilities:		
Future policy benefits at current discount rates	\$ 18,430,672	\$ 18,806,051
Unearned and advance premium	270,077	266,925
Policy claims and other benefits payable	526,126	513,102
Other policyholders' funds	400,625	187,873
Total policy liabilities	19,627,500	19,773,951
Current and deferred income taxes	684,543	404,480
Short-term debt	654,606	258,232
Long-term debt (estimated fair value: 2024—\$1,376,196; 2023—\$1,633,248)	1,630,396	1,798,117
Other liabilities	474,007	554,797
Total liabilities	23,071,052	22,789,577
Commitments and Contingencies		
Shareholders' equity:		
Preferred stock, par value \$1 per share—5,000,000 shares authorized; outstanding: 0 in 2024 and 2023	_	_
Common stock, par value \$1 per share—320,000,000 shares authorized; outstanding: (2024—102,218,183 issued; 2023—105,218,183 issued)	102,218	105,218
Additional paid-in-capital	534,028	536,126
Accumulated other comprehensive income (loss)	(2,189,620)	(2,943,897)
Retained earnings	7,943,415	7,285,809
Treasury stock, at cost (2024—12,176,343 shares; 2023—10,225,970 shares)	(1,162,287)	(1,002,950)
Total shareholders' equity	5,227,754	3,980,306
Total liabilities and shareholders' equity	\$ 28,298,806	\$ 26,769,883
Diluted basis:		
Shares outstanding	90,042	96,046
Book value per common share	\$ 58.06	\$ 41.44
Book value per common share excluding accumulated other comprehensive Income (AOCI) ⁽¹⁾	\$ 82.38	\$ 72.09

(1) This is considered a non-GAAP measure.

GLOBE LIFE INC. Invested Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

Investment Portfolio at June 30, 2024

	Am	ortized Cost, net ⁽¹⁾	Fair Value	% of Total Amortized Cost, net	Life & Health Insurance Industry % ⁽²⁾
Fixed maturities available for sale	\$	19,222,141	\$ 17,613,008	90	72
Policy loans		676,077	676,077	3	2
Equities		39,116	40,248	_	1
Mortgage loans		343,492	343,492	2	16
Investment real estate		203	203	_	1
Other long-term investments		916,053	934,064	4	7
Short-term investments		100,560	100,560	1	1
Total	\$	21,297,642	\$ 19,707,652	100	100

⁽¹⁾ Fixed maturities at amortized cost as of June 30, 2024 were \$19.2 billion net of \$7.1 million of allowance for credit losses.

Fixed Maturities Available-For-Sale by Amortized Cost, net and Fair Value at June 30, 2024

Summary	Amortized Cost, net	Net Unrealized Gain/(Loss)	Fair Value	Average Rating	% of Total Amortized Cost, net
Investment Grade	\$18,658,039	\$ (1,537,973)	\$ 17,120,066	A-	97
Below Investment Grade	564,102	(71,160)	492,942	BB	3
Total	\$19,222,141	\$ (1,609,133)	\$ 17,613,008	A-	100
By Type					
Corporates	\$15,405,405	\$ (1,113,669)	\$ 14,291,736	BBB+	80
Municipals	3,255,829	(445,575)	2,810,254	AA	17
Government, agencies, and GSEs ⁽¹⁾	443,826	(52,420)	391,406	AAA	2
Collateralized debt obligations (CDOs)	36,945	5,779	42,724	CC	_
Other asset-backed securities	80,136	(3,248)	76,888	BBB-	1
Total	\$19,222,141	\$ (1,609,133)	\$ 17,613,008	A-	100

⁽¹⁾ Government-Sponsored Enterprises

⁽²⁾ Data available from SNL as of December 31, 2023.

GLOBE LIFE INC. Fixed Maturity Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

June 30, 2024

By Sector:		Amortized Cost, net		Net Unrealized Gain/(Loss)		Fair Value ⁽¹⁾	Average Rating	% of Total Amortized Cost, net
Corporate								
Financial—life/health/PC insurance	\$	2,577,375	\$	(156,130)	\$	2,421,245	A-	13
Financial—bank		1,165,256		(59,484)		1,105,772	A-	6
Financial—other		1,308,689		(151,219)		1,157,470	BBB+	7
Utilities		2,133,247		(83,933)		2,049,314	A-	11
Energy		1,404,385		(43,222)		1,361,163	BBB+	7
Consumer, non-cyclical		2,146,048		(220,018)		1,926,030	BBB+	11
Consumer, cyclical		520,691		(65,633)		455,058	BBB	3
Communications		914,943		(88,220)		826,723	BBB+	5
Basic materials		1,203,105		(67,675)		1,135,430	BBB	6
Transportation		564,907		(25,456)		539,451	BBB+	3
Technology		360,568		(59,607)		300,961	A-	2
Other industrials		1,106,191		(93,072)		1,013,119	BBB+	6
Municipal								
General obligation		890,407		(152,410)		737,997	AA	5
Revenue		2,365,422		(293,165)		2,072,257	AA	12
Governments (U.S., foreign)		443,826		(52,420)		391,406	AAA	2
Collateralized debt obligations		36,945		5,779		42,724	CC	_
Other asset-backed securities		80,136		(3,248)		76,888	BBB-	1
Total	\$	19,222,141	\$	(1,609,133)	\$	17,613,008	A-	100

⁽¹⁾ Amounts reported on the balance sheet.

GLOBE LIFE INC. Fixed Maturity Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

	June 30, 2024											
Rating by Sector at Amortized Cost, net:	AAA	AA	Α	BBB	BIG	Total						
Corporate												
Financial—life/health/PC insurance	\$ —	\$ 259,071	\$1,044,708	\$1,166,767	\$106,829	\$ 2,577,375						
Financial—bank	_	130,123	502,491	466,828	65,814	1,165,256						
Financial—other	_	7,800	652,630	573,293	74,966	1,308,689						
Utilities	_	27,182	1,110,825	965,931	29,309	2,133,247						
Energy	_	81,736	231,182	1,046,852	44,615	1,404,385						
Consumer, non-cyclical	20,356	30,860	814,801	1,280,031	_	2,146,048						
Consumer, cyclical	_	21,852	61,425	301,639	135,775	520,691						
Communications	_	60,542	163,124	691,277	_	914,943						
Basic materials		16,304	94,519	1,092,282		1,203,105						
Transportation	_	_	295,414	261,090	8,403	564,907						
Technology	26,979	58,656	140,227	84,427	50,279	360,568						
Other industrials	_	39,801	259,758	801,454	5,178	1,106,191						
Municipal												
General obligation	123,161	736,224	31,022	_	_	890,407						
Revenue	386,810	1,740,904	235,708	2,000		2,365,422						
Governments (U.S., foreign)	409,278	34,548	_	_	_	443,826						
Collateralized debt obligations		_	_		36,945	36,945						
Other asset-backed securities	42	_	_	74,105	5,989	80,136						
Total Amortized Cost, net	\$966,626	\$3,245,603	\$5,637,834	\$8,807,976	\$564,102	\$19,222,141						
% of Total Amortized Cost, net	5%	17%	29%	46%	3%	100%						
						Increase						

Below Investment Grade Bonds by Sector at Amortized		luma 20, 2024		March 24, 2024		Increase (Decrease)
Cost, net: Financial—life/health/PC insurance	<u> </u>	June 30, 2024 106,829	\$	March 31, 2024 106,920	\$	Amount (91)
Financial—bank	φ	65,814	φ	36,896	φ	28,918
Financial—other						20,910
		74,966		74,966		(707)
Utilities		29,309		30,106		(797)
Energy		44,615		44,634		(19)
Consumer, non-cyclical		_		_		_
Consumer, cyclical		135,775		136,327		(552)
Communications				_		_
Basic materials		_		_		_
Transportation		8,403		8,403		_
Technology		50,279		50,280		(1)
Other industrials		5,178		5,181		(3)
Municipal						
General obligation				_		_
Revenue		_		_		_
Governments (U.S., foreign)				_		_
Collateralized debt obligations		36,945		36,730		215
Other asset-backed securities		5,989		11,579		(5,590)
Total, net of credit losses	\$	564,102	\$	542,022	\$	22,080

GLOBE LIFE INC. Fixed Maturity Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

	 Three Months Ended June 30,						
Fixed Maturity Acquisitions:	2024						
Amount	\$ 240,669	\$	359,487				
Average annual effective yield	6.2%		5.8%				
Average rating	A-		AA-				
Average Life (in years) to:							
Next Call	32.2		15.5				
Maturity	34.8		24.4				

Below Investment Grade Bonds By SVO ⁽¹⁾ Class at Statutory Adjusted Carrying Value:	J	June 30, 2024	March 31, 2024	(D	ncrease ecrease) Amount
Asset Class 3	\$	396,344	\$ 402,930	\$	(6,586)
Asset Class 4		47,302	52,855		(5,553)
Asset Class 5		_	<u> </u>		_
Asset Class 6 (at lower of cost or market value)		36,945	36,730		215
	\$	480,591	\$ 492,515	\$	(11,924)

⁽¹⁾ NAIC Securities Valuation Office