

GLOBE LIFE INC.
Health First-Year Collected Premium Detail⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	YTD	Q2	Q1	YTD	Q4	Q3	Q2	Q1
	2024	2024	2024	2023	2023	2023	2023	2023
United American Division	\$ 42,434	\$23,253	\$ 19,181	\$ 66,002	\$ 18,183	\$ 16,234	\$ 16,489	\$ 15,096
Family Heritage Division	38,666	19,683	18,983	72,362	18,906	18,426	17,830	17,200
Liberty National Division	14,102	7,207	6,895	25,608	6,731	6,463	6,303	6,111
American Income Life Division	9,568	4,978	4,590	17,633	4,776	4,486	4,254	4,117
Direct to Consumer Division	1,885	1,001	884	3,683	1,045	906	918	814
Total Health First-Year Collected Premium	\$ 106,655	\$56,122	\$50,533	\$185,288	\$49,641	\$46,515	\$45,794	\$43,338

(1) First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.