

GLOBE LIFE INC.
Health First-Year Collected Premium Detail⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

| | Q1 | YTD | Q4 | Q3 | Q2 | Q1 |
|--|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|
| | 2024 | 2023 | 2023 | 2023 | 2023 | 2023 |
| United American Division | \$19,181 | \$ 66,002 | \$18,183 | \$16,234 | \$16,489 | \$15,096 |
| Family Heritage Division | 18,983 | 72,362 | 18,906 | 18,426 | 17,830 | 17,200 |
| Liberty National Division | 6,895 | 25,608 | 6,731 | 6,463 | 6,303 | 6,111 |
| American Income Life Division | 4,590 | 17,633 | 4,776 | 4,486 | 4,254 | 4,117 |
| Direct to Consumer Division | 884 | 3,683 | 1,045 | 906 | 918 | 814 |
| Total Health First-Year Collected Premium | \$50,533 | \$185,288 | \$49,641 | \$46,515 | \$45,794 | \$43,338 |

(1) First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.