GLOBE LIFE INC. Management VS. GAAP Measures

(Unaudited)

(Dollar amounts in thousands, except per share data)

Shareholders' equity, excluding AOCI, and book value per share, excluding AOCI, are non-GAAP measures that are utilized by management to view the business without the effect of changes in AOCI, which are primarily attributable to fluctuation in interest rates. Management views the business in this manner because it creates more meaningful and easily identifiable trends, as we exclude fluctuations resulting from changes in interest rates. Shareholders' equity and book value per share are the most directly comparable GAAP measures.

| | | Year Ended December 31, | |
|--|--------------|----------------------------|--|
| | 2023 | 2022 ⁽²⁾ | |
| Net income | \$ 970,755 | \$ 894,386 | |
| Net operating income | 1,026,644 | 961,027 | |
| Net income as an ROE ⁽¹⁾ | 23.2% | 29.2% | |
| Net operating income as an ROE (excluding AOCI) ⁽¹⁾ | 14.7% | 14.8% | |
| | | | |
| | Decemb | per 31, | |
| | 2023 | 2022 ⁽²⁾ | |
| Shareholders' equity | \$ 4,486,803 | \$ 3,949,577 | |
| Impact of adjustment to exclude AOCI | 2,772,419 | 2,790,313 | |
| Shareholders' equity, excluding AOCI | \$ 7,259,222 | \$ 6,739,890 | |
| | | | |
| Book value per share | \$ 47.10 | \$ 40.05 | |
| Impact of adjustment to exclude AOCI | 29.11 | 28.30 | |
| Book value per share, excluding AOCI | \$ 76.21 | \$ 68.35 | |

⁽¹⁾ Calculated using average shareholders' equity for the measurement period.

⁽²⁾ The amounts presented for 2022 have been retrospectively restated due to the adoption of ASU 2018-12.