

**GLOBE LIFE INC.**  
**Annualized Premium In Force<sup>(1)</sup>**  
(Unaudited)  
(Dollar amounts in thousands)

	At end of period		Change	%
	September 30, 2023	September 30, 2022		
<b>LIFE</b>				
American Income Life Division	\$ 1,635,206	\$ 1,536,438	\$ 98,768	6
Direct to Consumer Division	938,656	938,333	323	—
Liberty National Division	382,511	353,113	29,398	8
Other	208,989	211,408	(2,419)	(1)
<b>Total Life</b>	<b>3,165,362</b>	<b>3,039,292</b>	<b>126,070</b>	<b>4</b>
<b>HEALTH</b>				
<b>Medicare Supplement:</b>				
United American Division	497,586	495,710	1,876	—
Direct to Consumer Division	69,482	71,966	(2,484)	(3)
Liberty National Division	20,903	24,469	(3,566)	(15)
American Income Life Division	58	50	8	16
<b>Total Medicare Supplement</b>	<b>588,029</b>	<b>592,195</b>	<b>(4,166)</b>	<b>(1)</b>
<b>Other Health:</b>				
Family Heritage Division	412,595	380,425	32,170	8
Liberty National Division	177,674	170,520	7,154	4
American Income Life Division	116,118	112,464	3,654	3
United American Division	68,782	61,377	7,405	12
Direct to Consumer Division	160	200	(40)	(20)
<b>Total Other Health</b>	<b>775,329</b>	<b>724,986</b>	<b>50,343</b>	<b>7</b>
<b>Total Health</b>	<b>1,363,358</b>	<b>1,317,181</b>	<b>46,177</b>	<b>4</b>
<b>Total Premium In Force</b>	<b>\$ 4,528,720</b>	<b>\$ 4,356,473</b>	<b>\$ 172,247</b>	<b>4</b>

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.