## GLOBE LIFE INC. Annualized Premium In Force<sup>(1)</sup>

(Unaudited)
(Dollar amounts in thousands)

end		

	Ju	ne 30, 2023	Ju	ne 30, 2022	(	Change	%
LIFE							
American Income Life Division	\$	1,613,415	\$	1,521,840	\$	91,575	6
Direct to Consumer Division		942,859		939,186		3,673	_
Liberty National Division		374,893		349,377		25,516	7
Other		209,714		212,349		(2,635)	(1)
Total Life		3,140,881		3,022,752		118,129	4
<u>HEALTH</u>							
Medicare Supplement:							
United American Division		493,611		492,049		1,562	_
Direct to Consumer Division		70,000		72,437		(2,437)	(3)
Liberty National Division		21,778		25,338		(3,560)	(14)
American Income Life Division		44		51		(7)	(14)
Total Medicare Supplement		585,433		589,875		(4,442)	(1)
Other Health:							
Family Heritage Division		403,103		372,355		30,748	8
Liberty National Division		175,986		169,920		6,066	4
American Income Life Division		115,521		112,962		2,559	2
United American Division		63,053		58,861		4,192	7
Direct to Consumer Division		170		209		(39)	(19)
Total Other Health		757,833		714,307		43,526	6
Total Health		1,343,266		1,304,182		39,084	3
Total Premium In Force	\$	4,484,147	\$	4,326,934	\$	157,213	4

<sup>(1)</sup> Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.