## GLOBE LIFE INC. Health First-Year Collected Premium Detail<sup>(1)</sup> (Unaudited) (Dollar amounts in thousands)

|   | Q1       |           | Q4       | Q3       | Q2       | Q1       |
|---|----------|-----------|----------|----------|----------|----------|
|   | 2023     | 2022      | 2022     | 2022     | 2022     | 2022     |
| United American Division                  | \$15,096 | \$ 64,410 | \$17,065 | \$16,342 | \$16,241 | \$14,762 |
| Family Heritage Division                  | 17,200   | 60,699    | 16,082   | 15,021   | 14,928   | 14,668   |
| Liberty National Division                 | 6,111    | 22,415    | 5,545    | 5,744    | 5,682    | 5,444    |
| American Income Life Division             | 4,117    | 17,294    | 4,127    | 4,456    | 4,388    | 4,323    |
| Direct to Consumer Division               | 814      | 3,115     | 887      | 761      | 776      | 691      |
| Total Health First-Year Collected Premium | \$43,338 | \$167,933 | \$43,706 | \$42,324 | \$42,015 | \$39,888 |

(1) First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.