

GLOBE LIFE INC.
Annualized Premium In Force⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	At end of period			
	March 31, 2023	March 31, 2022	Change	%
LIFE				
American Income Life Division	\$ 1,580,423	\$ 1,492,223	\$ 88,200	6
Direct to Consumer Division	946,496	939,238	7,258	1
Liberty National Division	367,543	344,166	23,377	7
Other	210,829	213,164	(2,335)	(1)
Total Life	3,105,291	2,988,791	116,500	4
HEALTH				
Medicare Supplement:				
United American Division	483,796	479,464	4,332	1
Direct to Consumer Division	70,380	72,822	(2,442)	(3)
Liberty National Division	22,510	26,022	(3,512)	(13)
American Income Life Division	51	57	(6)	(11)
Total Medicare Supplement	576,737	578,365	(1,628)	—
Other Health:				
Family Heritage Division	395,271	367,838	27,433	7
Liberty National Division	175,859	170,691	5,168	3
American Income Life Division	113,691	112,432	1,259	1
United American Division	65,382	58,635	6,747	12
Direct to Consumer Division	181	218	(37)	(17)
Total Other Health	750,384	709,814	40,570	6
Total Health	1,327,121	1,288,179	38,942	3
Total Premium In Force	\$ 4,432,412	\$ 4,276,970	\$ 155,442	4

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.