

**GLOBE LIFE INC.**  
**Health First-Year Collected Premium Detail<sup>(1)</sup>**  
(Unaudited)  
(Dollar amounts in thousands)

	YTD 2022	Q4 2022	Q3 2022	Q2 2022	Q1 2022	YTD 2021	Q4 2021	Q3 2021	Q2 2021	Q1 2021
United American Division	\$ 64,410	\$ 17,065	\$ 16,342	\$ 16,241	\$ 14,762	\$ 60,386	\$ 17,348	\$ 14,336	\$ 14,396	\$ 14,306
Family Heritage Division	60,699	16,082	15,021	14,928	14,668	57,427	14,592	14,670	14,354	13,811
Liberty National Division	22,415	5,545	5,744	5,682	5,444	20,348	5,299	5,202	5,032	4,815
American Income Life Division	17,294	4,127	4,456	4,388	4,323	18,939	4,719	4,886	4,747	4,587
Direct to Consumer Division	3,115	887	761	776	691	3,253	877	795	822	759
<b>Total Health First-Year Collected Premium</b>	<b>\$ 167,933</b>	<b>\$ 43,706</b>	<b>\$ 42,324</b>	<b>\$ 42,015</b>	<b>\$ 39,888</b>	<b>\$ 160,353</b>	<b>\$ 42,835</b>	<b>\$ 39,889</b>	<b>\$ 39,351</b>	<b>\$ 38,278</b>

(1) First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.