

GLOBE LIFE INC.
Annualized Premium In Force⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	At end of period		Change	%
	December 31, 2022	December 31, 2021		
LIFE				
American Income Life Division	\$ 1,553,003	\$ 1,458,408	\$ 94,595	6
Direct to Consumer Division	936,507	929,197	7,310	1
Liberty National Division	360,963	341,332	19,631	6
Other	211,047	214,248	(3,201)	(1)
Total Life	3,061,520	2,943,185	118,335	4
HEALTH				
Medicare Supplement:				
United American Division	496,560	483,676	12,884	3
Direct to Consumer Division	71,977	74,393	(2,416)	(3)
Liberty National Division	23,409	27,184	(3,775)	(14)
American Income Life Division	50	58	(8)	(14)
Total Medicare Supplement	591,996	585,311	6,685	1
Other Health:				
Family Heritage Division	387,897	363,226	24,671	7
Liberty National Division	172,927	169,599	3,328	2
American Income Life Division	113,037	111,044	1,993	2
United American Division	61,813	56,664	5,149	9
Direct to Consumer Division	184	234	(50)	(21)
Total Other Health	735,858	700,767	35,091	5
Total Health	1,327,854	1,286,078	41,776	3
Total Premium In Force	\$ 4,389,374	\$ 4,229,263	\$ 160,111	4

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.