

GLOBE LIFE INC.
Annualized Premium In Force⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	At end of period		Change	%
	September 30, 2022	September 30, 2021		
LIFE				
American Income Life Division	\$ 1,536,438	\$ 1,427,818	\$ 108,620	8
Direct to Consumer Division	938,333	928,520	9,813	1
Liberty National Division	353,113	336,199	16,914	5
Other	211,408	214,842	(3,434)	(2)
Total Life	3,039,292	2,907,379	131,913	5
HEALTH				
Medicare Supplement:				
United American Division	495,710	470,788	24,922	5
Direct to Consumer Division	71,966	74,703	(2,737)	(4)
Liberty National Division	24,469	28,341	(3,872)	(14)
American Income Life Division	50	77	(27)	(35)
Total Medicare Supplement	592,195	573,909	18,286	3
Other Health:				
Family Heritage Division	380,425	358,132	22,293	6
Liberty National Division	170,520	168,636	1,884	1
American Income Life Division	112,464	109,765	2,699	2
United American Division	61,377	55,506	5,871	11
Direct to Consumer Division	200	247	(47)	(19)
Total Other Health	724,986	692,286	32,700	5
Total Health	1,317,181	1,266,195	50,986	4
Total Premium In Force	\$ 4,356,473	\$ 4,173,574	\$ 182,899	4

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.