## GLOBE LIFE INC. Annualized Premium In Force<sup>(1)</sup>

(Unaudited)
(Dollar amounts in thousands)

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	June 30, 2022	June 30, 2021	Change	%
<u>LIFE</u>	,	,		
American Income Life Division	\$ 1,521,840	\$ 1,394,464	\$ 127,376	9
Direct to Consumer Division	939,186	918,660	20,526	2
Liberty National Division	349,377	330,157	19,220	6
Other	212,349	214,801	(2,452)	(1)
Total Life	3,022,752	2,858,082	164,670	6
<u>HEALTH</u>				
Medicare Supplement:				
United American Division	492,049	465,606	26,443	6
Direct to Consumer Division	72,437	75,348	(2,911)	(4)
Liberty National Division	25,338	29,266	(3,928)	(13)
American Income Life Division	51	82	(31)	(38)
Total Medicare Supplement	589,875	570,302	19,573	3
Other Health:				
Family Heritage Division	372,355	349,899	22,456	6
Liberty National Division	169,920	167,596	2,324	1
American Income Life Division	112,962	108,453	4,509	4
United American Division	58,861	9,385	49,476	527
Direct to Consumer Division	209	257	(48)	(19)
Total Other Health	714,307	635,590	78,717	12
Total Health	1,304,182	1,205,892	98,290	8
Total Premium In Force	\$ 4,326,934	\$ 4,063,974	\$ 262,960	6

<sup>(1)</sup> Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.