GLOBE LIFE INC. Operating Summary

(Unaudited)
(Dollar amounts in thousands, except per share data)

	Six Months Ended June 30,					Q2	Q1		Q4		Q3		Q2				
	2022		2021		2	022	2022	:	2021	2	021		2021				
				Underwriting income													
				Life:													
\$	1,514,526	\$ 1	1,436,289	Premium	\$75	9,924	\$ 754,602	\$ 7	32,997	\$ 72	28,924	\$ 7	28,170				
	(678,946)		(653,682)	Net policy obligations	(31	9,312)	(359,634)	(3	50,620)	(3	30,901)	(3	15,976)				
	(441,245)		(425,003)	Non-deferred commissions and amortization	(21	9,341)	(221,904)	(2	13,755)	(2	14,641)	(2	11,555)				
	(46,331)		(42,203)	Non-deferred acquisition expense	(2	23,721)	(22,610)	((22,342)	(;	21,388)	(21,884)				
	348,004		315,401	Underwriting margin	19	7,550	150,454	1	46,280	10	61,994	1	78,755				
				Health:													
	636,189		589,759	Premium	31	9,189	317,000	3	12,774	2	99,143	2	95,586				
	(339,970)		(326,254)	Net policy obligations	(16	9,980)	(169,990)	(1	67,870)	(10	62,047)	(1	63,420)				
	(119,895)		(104,281)	Non-deferred commissions and amortization	(6	60,240)	(59,655)	((56,806)	(53,286)	(51,315)				
	(17,508)		(12,583)	Non-deferred acquisition expense	((9,246)	(8,262)		(7,415)		(6,832)		(6,390)				
	158,816		146,641	Underwriting margin	7	9,723	79,093		80,683		76,978		74,461				
	4,198		4,363	Annuity underwriting margin		2,090	2,108		2,163		2,178		2,176				
	511,018		466,405	Total underwriting margin	27	9,363	231,655	2	29,126	2	11,150	2	55,392				
	463		683	Other income		299	164		212		321		388				
	(146,265)		(133,679)	Administrative expense	(7	3,700)	(72,565)	((69,916)	(88,036)	(67,503)				
	365,216		333,409	Underwriting income	20	5,962	159,254	1	59,422	1	73,435	1	88,277				
				Excess investment income													
	487,476		474,128	Net investment income	24	3,642	243,834	2	39,344	2	38,975	2	38,308				
	(326,874)		(310,678)	Required interest on net policy liabilities	(16	34,376)	(162,498)	(1	60,900)	(1	58,855)	(1	56,580)				
_	(41,772)		(42,947)	Interest on debt	(2	1,828)	(19,944)	((19,653)	(:	20,886)	(21,769)				
	118,830		120,503	Total excess investment income	5	7,438	61,392		58,791		59,234		59,959				
_	(5,533)	_	(5,075)	Parent company expenses		(2,893)	(2,640)		(2,302)		(2,176)		(2,757)				
	478,513		448,837	Pre-tax operating income	26	0,507	218,006	2	15,911	2	30,493	2	45,479				
_	(91,365)	_	(85,885)	Income tax expense	(4	9,720)	(41,645)	((40,283)	(43,258)		(43,258)		(43,258)		(47,323)
	387,148		362,952	Net operating income before stock compensation expense	21	0,787	176,361	1	75,628	18	37,235	1	98,156				
_	(12,272)		(9,878)	Stock compensation expense, net of tax	((6,083)	(6,189)		(3,695)		(4,745)		(5,173)				
\$	374,876	\$	353,074	Net operating income	\$20	4,704	\$ 170,172	\$ 1	71,933	\$ 18	32,490	\$ 1	92,983				
\$	3.76	\$	3.38	Per share	\$	2.07	\$ 1.70	\$	1.70	\$	1.78	\$	1.85				
	99,587		104,519	Average diluted shares outstanding	9	8,941	100,250	1	01,343	10	02,381	1	04,233				
				Reconciling items, net of tax:													
\$	(29,775)	\$	29,081	Realized gain (loss)—investments	\$ (2	24,052)	\$ (5,723)	\$	9,506	\$	15,633	\$	6,841				
	_		_	Realized gain (loss)—redemption of debt		_	_		_		(7,358)		_				
	_		_	Administrative settlements	_		_		(1,047)		_		_				
	(3,736)		_	Non-operating expenses	((3,648)	(88)		(29)		(1,894)		_				
			(4,020)	Legal proceedings					(2,410)				(206)				
\$	341,365	\$	378,135	Net income	\$17	7,004	\$ 164,361	<u>\$ 1</u>	77,953	\$ 18	38,871	\$ 1	99,618				
\$	3.43	\$	3.62	Per share	\$	1.79	\$ 1.64	\$	1.76	\$	1.84	\$	1.92				

GLOBE LIFE INC.

Insurance Operations—Quarter

(Unaudited) (Dollar amounts in thousands)

Three Months Ended June 30,

					i nree i	=naea 、	nded June 30,					
				ife						alth		
	20	22	<u>%</u>		2021	%	2	022	%		2021	%
American Income Life Division												
Premium	\$ 3	76,419		\$	347,696		\$	29,392		\$	28,789	
Net policy obligations	1	17,959	31		116,289	33		5,584	19		5,931	21
Non-deferred commission & amortization	1	18,086	31		111,846	32		5,670	19		5,434	19
Non-deferred acquisition expenses		12,064	3		11,556	3		763	3		707	2
Underwriting margin	1:	28,310	34		108,005	31		17,375	59		16,717	58
Direct to Consumer Division												
Premium	2	19,365			249,440			17,591			18,450	
Net policy obligations	1	56,807	63		153,329	61		14,075	80		14,601	79
Non-deferred commission & amortization		57,182	23		55,944	22		981	6		1,029	6
Non-deferred acquisition expenses		6,324	3		5,737	2			_		15	_
Underwriting margin	:	29,052	12		34,430	14		2,535	14		2,805	15
Liberty National Division												
Premium	;	31,451			77,853			46,655			47,118	
Net policy obligations	;	30,324	37		30,288	39		20,636	44		22,893	49
Non-deferred commission & amortization	:	28,264	35		27,148	35		8,297	18		8,272	18
Non-deferred acquisition expenses		5,054	6		4,542	6		1,205	3		1,012	2
Underwriting margin		17,809	22		15,875	20		16,517	35		14,941	32
Family Heritage Division												
Premium		1,370			1,226			90,758			85,012	
Net policy obligations		754	55		645	53		42,357	47		43,594	51
Non-deferred commission & amortization		231	17		224	18		21,531	24		17,179	20
Non-deferred acquisition expenses		41	3		28	2		2,735	3		2,004	2
Underwriting margin		344	25		329	27		24,135	27		22,235	26
Other												
Premium		51,319			51,955		1	34,793			116,217	
Net policy obligations		13,468	26		15,425	30		87,328	65		76,401	66
Non-deferred commission & amortization		15,578	30		16,393	32		23,761	18		19,401	17
Non-deferred acquisition expenses		238	_		21	_		4,543	3		2,652	2
Underwriting margin		22,035	43		20,116	39		19,161	14		17,763	15
Total												
Premium	7:	59,924			728,170		3	19,189			295,586	
Net policy obligations	3	19,312	42		315,976	43		69,980	53		163,420	55
Non-deferred commission & amortization	2	19,341	29		211,555	29		60,240	19		51,315	17
Non-deferred acquisition expenses	:	23,721	3		21,884	3		9,246	3		6,390	2
Underwriting margin	\$ 19	97,550	26	\$	178,755	25	\$	79,723	25	\$	74,461	25

	 Three Months Ended June 30,				
	2022			2021	
Total Underwriting Margins:					
Life	\$ 197,550	;	\$	178,755	
Health	79,723			74,461	
Annuity	2,090			2,176	
Other income	299			388	
Administrative & other expenses	 (73,700)	_		(67,503)	
Underwriting income	\$ 205,962		\$	188,277	

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.

GLOBE LIFE INC.

Insurance Operations—Year-to-Date

(Unaudited)

(Dollar amounts in thousands)

Six Months Ended June 30,

		Life							Health					
		2022	<u>_</u>	iie	2021		_	2022	<u> </u>	ajui	2021	%		
American Income Life Division			,,,	_					,,,			,,,		
Premium	\$	746,406		\$	682,591		\$	58,246		\$	56,140			
Net policy obligations		246,448	33		232,883	34		11,123	19		12,609	22		
Non-deferred commission & amortization		237,191	32		221,620	32		11,438	20		10,955	20		
Non-deferred acquisition expenses		23,467	3		21,925	3		1,483	3		1,352	2		
Underwriting margin	_	239,300	32	_	206,163	30		34,202	59	_	31,224	56		
Direct to Consumer Division														
Premium		500,491			493,468			36,347			37,810			
Net policy obligations		334,902	67		322,762	65		28,990	80		29,956	79		
Non-deferred commission & amortization		115,405	23		116,653	24		1,947	5		2,060	5		
Non-deferred acquisition expenses		12,250	2		11,007	2			_		23	_		
Underwriting margin	_	37,934	8	_	43,046	9	_	5,410	15		5,771	15		
Liberty National Division					•			•			,			
Premium		162,170			153,590			93,841			94,158			
Net policy obligations		64,109	40		65,243	42		42,380	45		46,183	49		
Non-deferred commission & amortization		56,790	35		53,811	35		16,906	18		16,823	18		
Non-deferred acquisition expenses		10,109	6		8,769	6		2,334	2		2,046	2		
Underwriting margin		31,162	19	_	25,767	17		32,221	34		29,106	31		
Family Heritage Division								,			,			
Premium		2,739			2,344			180,298			168,347			
Net policy obligations		1,366	50		1,207	51		84,147	47		84,181	50		
Non-deferred commission & amortization		526	19		451	19		42,609	24		35,992	21		
Non-deferred acquisition expenses		82	3		54	2		5,391	3		3,914	2		
Underwriting margin	_	765	28	_	632	27	_	48,151	27	_	44,260	26		
Other		, 00	20		002			10,101			11,200			
Premium		102,720			104,296			267,457			233,304			
Net policy obligations		32,121	31		31,587	30		173,330	65		153,325	66		
Non-deferred commission & amortization		31,333	31		32,468	31		46,995	18		38,451	16		
Non-deferred acquisition expenses		423	_		448	_		8,300	3		5,248	2		
Underwriting margin		38,843	38	_	39,793	38		38.832	15	_	36,280	16		
Total		00,010	00		00,700	00		00,002	,,,		00,200	, ,		
Premium		1,514,526			1,436,289			636,189			589,759			
Net policy obligations		678,946	45		653,682	46		339,970	53		326,254	55		
Non-deferred commission & amortization		441,245	29		425,003	30		119,895	19		104,281	18		
Non-deferred acquisition expenses		46,331	3		42,203	3		17,508	3		12,583	2		
Underwriting margin	\$	348,004	23	\$	315,401	22	\$	158,816	25	\$	146,641	25		
		Six Month	s Ende	Jui										
Total Underwriting Margins:		2022			2021									
Life	\$	348,004		\$	315,401									
Health	Ψ	158,816		+	146,641									
Annuity		4,198			4,363									
Other income		463			683									
A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		(4.40.005)			(400.070)									

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.

(146, 265)

365,216

Administrative & other expenses

Underwriting income

(133,679)

333,409

GLOBE LIFE INC. Net Sales and First-Year Collected Premium

(Unaudited)
(Dollar amounts in thousands)

Net Sales ⁽¹⁾		Three Mor Jun	 	Increase (Decrease)		Six Mont Jun		Increase (Decrease)	
		2022	2021	(Decrease)	2022		2021	(Beerease) %	
<u>Life</u>							 		
American Income Life Division	\$	85,164	\$ 73,233	16	\$	170,514	\$ 142,856	19	
Direct to Consumer Division		32,616	42,281	(23)		66,529	81,972	(19)	
Liberty National Division		19,260	17,923	7		36,625	34,148	7	
Other		2,580	2,947	(12)		4,955	5,635	(12)	
Total Life		139,620	136,384	2		278,623	264,611	5	
<u>Health</u>									
United American Division		12,377	12,082	2		25,347	25,027	1	
Family Heritage Division		19,405	19,165	1		38,007	34,744	9	
Liberty National Division		6,823	6,214	10		13,037	12,053	8	
American Income Life Division		4,807	4,666	3		9,428	9,277	2	
Direct to Consumer Division		642	584	10		1,063	1,226	(13)	
Total Health		44,054	42,711	3		86,882	82,327	6	
Total Net Sales	\$	183,674	\$ 179,095	3	\$	365,505	\$ 346,938	5	

First-Year Collected Premium ⁽²⁾		Three Mor June	 	Increase (Decrease)		Six Mont Jun			Increase - (Decrease)	
	2022		2021	(Decrease) %	2022		2021		%	
<u>Life</u>										
American Income Life Division	\$	66,614	\$ 62,835	6	\$	131,908	\$	121,432	9	
Direct to Consumer Division		22,444	30,251	(26)		46,656		60,878	(23)	
Liberty National Division		14,253	12,507	14		28,001		23,747	18	
Other		2,334	 2,433	(4)		4,731		4,763	(1)	
Total Life		105,645	108,026	(2)		211,296		210,820		
<u>Health</u>										
United American Division		16,241	14,396	13		31,003		28,702	8	
Family Heritage Division		14,928	14,354	4		29,596		28,165	5	
Liberty National Division		5,682	5,032	13		11,126		9,847	13	
American Income Life Division		4,388	4,747	(8)		8,711		9,334	(7)	
Direct to Consumer Division		776	822	(6)		1,467		1,581	(7)	
Total Health		42,015	39,351	7		81,903		77,629	6	
Total First-Year Collected Premium	\$	147,660	\$ 147,377	_	\$	293,199	\$	288,449	2	

Net sales and first-year collected premium are statistical measures utilized as indicators of future premium growth. Below are definitions:

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.

⁽¹⁾ Net sales, a statistical performance measure, is calculated as annualized premium issued, net of cancellations in the first thirty days after issue, except in the case of Direct to Consumer, where net sales is annualized premium issued at the time the first full premium is paid after any introductory offer period has expired. Management considers net sales to be a better indicator of the rate of premium growth than annualized premium issued.

⁽²⁾ First-year collected premium is defined as the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

GLOBE LIFE INC. Condensed Consolidated Balance Sheet

(Unaudited)

(Dollar amounts in thousands, except per share data)

		0,		
		2022		2021
Assets:				
Investments:				
Fixed maturities—available for sale, at fair value (amortized cost: 2022—\$17,996,386; 2021—\$17,451,918, allowance for credit losses: 2022—\$0; 2021—\$0)	\$	17,181,967	\$	21,101,780
Policy loans		597,187		583,088
Other long-term investments (includes: 2022—\$740,006; 2021—\$533,658 under the fair value option)		898,955		698,188
Short-term investments		115,824		371,922
Total investments		18,793,933		22,754,978
Cash		172,257		138,072
Accrued investment income		256,548		254,587
Other receivables		478,571		484,392
Deferred acquisition costs		5,084,878		4,743,032
Goodwill		481,791		441,591
Other assets		775,189		763,405
Total assets	\$	26,043,167	\$	29,580,057
Liabilities:	_		Ė	, ,
Future policy benefits	\$	16,403,710	\$	15,642,106
Unearned and advance premium		68,451		70,550
Policy claims and other benefits payable		431,652		375,823
Other policyholders' funds		100,336		98,316
Total policy liabilities	_	17,004,149		16,186,795
Current and deferred income taxes		856,101		1,773,524
Short-term debt		495,126		259,946
Long-term debt (estimated fair value: 2022—\$1,489,582; 2021—\$2,164,430)		1,627,143		1,986,116
Other liabilities		737,538		756,754
Total liabilities		20,720,057		20,963,135
Commitments and Contingencies				
Shareholders' equity:				
Preferred stock, par value \$1 per share—5,000,000 shares authorized; outstanding: 0 in 2022 and 2021		_		_
Common stock, par value \$1 per share—320,000,000 shares authorized; outstanding: (2022—109,218,183 issued; 2021—113,218,183 issued)		109,218		113,218
Additional paid-in-capital		531,516		524,647
Accumulated other comprehensive income (loss)		(731,493)		2,750,279
Retained earnings		6,469,956		6,185,966
Treasury stock, at cost: (2022—11,703,370 shares; 2021—11,055,223 shares)		(1,056,087)		(957,188)
Total shareholders' equity		5,323,110		8,616,922
Total liabilities and shareholders' equity	\$	26,043,167	\$	29,580,057
Diluted basis:				
Shares outstanding		98,245		103,081
Book value per common share	\$	54.18	\$	83.59
Book value per common share excluding net unrealized gains on fixed maturities ⁽¹⁾	\$	60.71	\$	55.66

⁽¹⁾ ASC 320 includes guidance for treatment of unrealized gains and losses on available-for-sale fixed maturities previously included in FAS 115. This is considered a non-GAAP measure.

GLOBE LIFE INC. Invested Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

Investment Portfolio at June 30, 2022

	Am	ortized Cost, net ⁽¹⁾	Fair Value	% of Total Amortized Cost, net	Life & Health Insurance Industry % ⁽²⁾
Fixed maturities available for sale	\$	17,996,386	\$ 17,181,967	92	77
Policy loans		597,187	597,187	3	2
Equities		14,079	15,007	_	1
Mortgage loans		141,696	141,696	1	12
Investment real estate		203	203	_	1
Other long-term investments		712,979	742,049	4	6
Short-term investments		115,824	115,824		1
Total	\$	19,578,354	\$ 18,793,933	100	100

⁽¹⁾ Fixed maturities at amortized cost as of June 30, 2022 were \$18.0 billion less \$— thousand for allowance for credit losses.

Fixed Maturities Available-For-Sale by Amortized Cost, net and Fair Value at June 30, 2022

Summary	Amortized Cost, net	_	Net nrealized ain/(Loss)	Fair Value	Average Rating	% of Total Amortized Cost, net
Investment Grade	\$17,411,860	\$	(766,714)	\$16,645,146	A-	97
Below Investment Grade	584,526		(47,705)	536,821	BB+	3
Total	\$17,996,386	\$	(814,419)	\$17,181,967	A-	100
By Type						
Corporates	\$14,813,708	\$	(476,291)	\$ 14,337,417	BBB+	82
Municipals	2,614,124		(334,544)	2,279,580	AA	15
Government, agencies & GSEs	442,107		(17,106)	425,001	AAA	2
Collateralized debt obligations (CDOs)	36,762		15,939	52,701	CC	_
Other asset-backed securities	89,685		(2,417)	87,268	BBB-	1
Total	\$17,996,386	\$	(814,419)	\$17,181,967	A-	100

⁽²⁾ Data available from SNL as of December 31, 2021.

GLOBE LIFE INC. Fixed Maturity Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

June 30, 2022

June 30, 2022

53%

3%

100%

By Sector:	-	Amortized Cost, net	 et Unrealized Sain/(Loss)	Fair Value ⁽¹⁾	Average Rating	% of Total Amortized Cost, net
Financial—life/health/PC insurance	\$	2,370,169	\$ (31,728)	\$ 2,338,441	BBB+	13
Financial—bank		1,061,482	(16,683)	1,044,799	BBB+	6
Financial—other		1,208,251	(125,936)	1,082,315	BBB+	7
Utilities		1,916,537	33,309	1,949,846	A-	11
Energy		1,497,600	(21,067)	1,476,533	BBB	8
Consumer, non-cyclical		2,202,571	(101,208)	2,101,363	BBB+	12
Consumer, cyclical		603,880	(54,475)	549,405	BBB	3
Communications		834,262	(60,042)	774,220	BBB+	5
Basic materials		1,094,960	(19,178)	1,075,782	BBB	6
Transportation		538,895	4,838	543,733	BBB+	3
Technology		226,970	(44,736)	182,234	Α	1
Other industrials		1,258,131	(39,385)	1,218,746	BBB+	7
Governments (U.S., municipal, foreign)		3,056,231	(351,650)	2,704,581	AA	17
Collateralized debt obligations		36,762	15,939	52,701	CC	_
Other asset-backed securities		89,685	(2,417)	87,268	BBB-	1
Total	\$	17,996,386	\$ (814,419)	\$ 17,181,967	A-	100

⁽¹⁾ Amounts reported on the balance sheet.

% of Total Amortized Cost, net

Rating by Sector at Amortized Cost, net:	AAA	AA	A	BBB	BIG	Total
Financial—life/health/PC insurance	\$ —	\$ 178,460	\$ 906,440	\$1,177,750	\$107,519	\$ 2,370,169
Financial—bank	_	109,924	295,649	628,947	26,962	1,061,482
Financial—other	_	_	542,229	591,059	74,963	1,208,251
Utilities	_	25,672	921,202	934,162	35,501	1,916,537
Energy	_	83,640	148,122	1,180,672	85,166	1,497,600
Consumer, non-cyclical	10,695	13,265	665,379	1,513,232	_	2,202,571
Consumer, cyclical	_	5,033	85,121	363,298	150,428	603,880
Communications	_	60,729	146,398	598,534	28,601	834,262
Basic materials	_	16,419	115,646	962,895	_	1,094,960
Transportation	_	_	197,579	341,316	_	538,895
Technology	14,969	58,561	58,220	95,220	_	226,970
Other industrials	_	24,885	182,153	1,025,579	25,514	1,258,131
Governments (U.S., municipal, foreign)	780,412	1,960,427	313,392	2,000	_	3,056,231
Collateralized debt obligations	_	_	_		36,762	36,762
Other asset-backed securities	183			76,392	13,110	89,685
Total Amortized Cost, net	\$806,259	\$2,537,015	\$4,577,530	\$9,491,056	\$584,526	\$17,996,386

25%

14%

5%

GLOBE LIFE INC. Fixed Maturity Assets

(Unaudited)

(Dollar amounts in thousands, except per share data)

Below Investment Grade Bonds by Sector at Amortized Cost, net:	June 30, 2022	March 31, 2022	Increase (Decrease) Amount
Financial—life/health/PC insurance	\$ 107,519	\$ 57,421	\$ 50,098
Financial—bank	26,962	26,971	(9)
Financial—other	74,963	93,652	(18,689)
Utilities	35,501	36,281	(780)
Energy	85,166	85,194	(28)
Consumer, non-cyclical	_	21,321	(21,321)
Consumer, cyclical	150,428	150,510	(82)
Communications	28,601	28,651	(50)
Basic materials	_	_	<u>—</u>
Transportation	_	8,057	(8,057)
Technology	_	_	<u>—</u>
Other industrials	25,514	25,539	(25)
Governments (U.S., municipal, foreign)	_	_	<u>—</u>
Collateralized debt obligations	36,762	36,310	452
Other asset-backed securities	13,110	13,362	(252)
Total, net of credit losses	\$ 584,526	\$ 583,269	\$ 1,257

	Three Months Ended June 30,					
Fixed Maturity Acquisitions:		2022	2021			
Amount	\$	399,581	\$	116,284		
Average annual effective yield		5.3%		3.7%		
Average rating		A+		Α		
Average Life (in years) to:						
Next Call		11.3		29.2		
Maturity		25.7		35.4		

Ju	ne 30, 2022	March 31, 2022		Increase (Decrease) Amount	
\$	588,875	\$	649,115	\$	(60,240)
	43,852		175,908		(132,056)
	101,550		<u> </u>		101,550
	36,762		36,310		452
\$	771,039	\$	861,333	\$	(90,294)
		43,852 101,550 36,762	\$ 588,875 \$ 43,852 101,550 36,762	\$ 588,875 \$ 649,115 43,852 175,908 101,550 — 36,762 36,310	June 30, 2022 March 31, 2022 \$ 588,875 \$ 649,115 43,852 175,908 101,550 — 36,762 36,310

⁽¹⁾ NAIC Securities Valuation Office