

GLOBE LIFE INC.
Annualized Premium In Force⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	At end of period			
	March 31, 2022	March 31, 2021	Change	%
LIFE				
American Income Life Division	\$ 1,492,223	\$ 1,354,878	\$ 137,345	10
Direct to Consumer Division	939,238	899,778	39,460	4
Liberty National Division	344,166	322,693	21,473	7
Other	213,164	215,015	(1,851)	(1)
Total Life	2,988,791	2,792,364	196,427	7
HEALTH				
Medicare Supplement:				
United American Division	479,464	454,867	24,597	5
Direct to Consumer Division	72,822	75,463	(2,641)	(3)
Liberty National Division	26,022	30,110	(4,088)	(14)
American Income Life Division	57	81	(24)	(30)
Total Medicare Supplement	578,365	560,521	17,844	3
Other Health:				
Family Heritage Division	367,838	340,425	27,413	8
Liberty National Division	170,691	167,457	3,234	2
American Income Life Division	112,432	106,185	6,247	6
United American Division	58,635	9,497	49,138	517
Direct to Consumer Division	218	265	(47)	(18)
Total Other Health	709,814	623,829	85,985	14
Total Health	1,288,179	1,184,350	103,829	9
Total Premium In Force	\$ 4,276,970	\$ 3,976,714	\$ 300,256	8

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.