

GLOBE LIFE INC.
Annualized Premium In Force⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	At end of period		Change	%
	December 31, 2021	December 31, 2020		
LIFE				
American Income Life Division	\$ 1,458,408	\$ 1,325,293	\$ 133,115	10
Direct to Consumer Division	929,197	881,012	48,185	5
Liberty National Division	341,332	318,545	22,787	7
Other	214,248	215,099	(851)	—
Total Life	2,943,185	2,739,949	203,236	7
HEALTH				
Medicare Supplement:				
United American Division	483,676	466,590	17,086	4
Direct to Consumer Division	74,393	77,236	(2,843)	(4)
Liberty National Division	27,184	31,694	(4,510)	(14)
American Income Life Division	58	83	(25)	(30)
Total Medicare Supplement	585,311	575,603	9,708	2
Other Health:				
Family Heritage Division	363,226	338,309	24,917	7
Liberty National Division	169,599	164,840	4,759	3
American Income Life Division	111,044	104,618	6,426	6
United American Division	56,664	9,706	46,958	484
Direct to Consumer Division	234	286	(52)	(18)
Total Other Health	700,767	617,759	83,008	13
Total Health	1,286,078	1,193,362	92,716	8
Total Premium In Force	\$ 4,229,263	\$ 3,933,311	\$ 295,952	8

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.