

GLOBE LIFE INC.
Annualized Premium In Force⁽¹⁾
(Unaudited)
(Dollar amounts in thousands)

	<u>At end of period</u>			
	<u>June 30, 2021</u>	<u>June 30, 2020</u>	<u>Change</u>	<u>%</u>
LIFE				
American Income Life Division	\$ 1,394,464	\$ 1,252,472	\$ 141,992	11
Direct to Consumer Division	918,660	869,556	49,104	6
Liberty National Division	330,157	311,296	18,861	6
Other	214,801	218,365	(3,564)	(2)
Total Life	<u>2,858,082</u>	<u>2,651,689</u>	<u>206,393</u>	<u>8</u>
HEALTH				
Medicare Supplement:				
United American Division	465,606	450,769	14,837	3
Direct to Consumer Division	75,348	78,122	(2,774)	(4)
Liberty National Division	29,266	34,162	(4,896)	(14)
American Income Life Division	82	96	(14)	(15)
Total Medicare Supplement	<u>570,302</u>	<u>563,149</u>	<u>7,153</u>	<u>1</u>
Other Health:				
Family Heritage Division	349,899	321,039	28,860	9
Liberty National Division	167,596	162,493	5,103	3
American Income Life Division	108,453	98,148	10,305	10
United American Division	9,385	10,115	(730)	(7)
Direct to Consumer Division	257	302	(45)	(15)
Total Other Health	<u>635,590</u>	<u>592,097</u>	<u>43,493</u>	<u>7</u>
Total Health	<u>1,205,892</u>	<u>1,155,246</u>	<u>50,646</u>	<u>4</u>
Total Premium In Force	<u>\$ 4,063,974</u>	<u>\$ 3,806,935</u>	<u>\$ 257,039</u>	<u>7</u>

(1) Annualized premium in force is defined as the premium income that would be received over the following twelve months at any given date on all active policies if those policies remain in force throughout the twelve-month period. Annualized premium in force is an indicator of potential growth in premium revenue.

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.