

GLOBE LIFE INC.
Premium Information
(Unaudited)
(Dollar amounts in thousands)

	<u>YTD 2020</u>	<u>Q4 2020</u>	<u>Q3 2020</u>	<u>Q2 2020</u>	<u>Q1 2020</u>	<u>YTD 2019</u>	<u>Q4 2019</u>	<u>Q3 2019</u>	<u>Q2 2019</u>	<u>Q1 2019</u>
Life										
American Income Life Division	\$ 1,257,726	\$ 327,282	\$ 318,917	\$ 308,675	\$ 302,852	\$ 1,160,495	\$ 297,245	\$ 293,149	\$ 288,334	\$ 281,767
Direct to Consumer Division	906,959	223,981	227,734	235,201	220,043	855,543	209,013	211,693	217,278	217,559
Liberty National Division	293,897	73,888	73,815	73,326	72,868	285,551	71,544	71,812	71,478	70,717
Other	214,222	53,180	53,555	53,620	53,867	216,195	53,668	54,170	54,111	54,246
Total Life	<u>2,672,804</u>	<u>678,331</u>	<u>674,021</u>	<u>670,822</u>	<u>649,630</u>	<u>2,517,784</u>	<u>631,470</u>	<u>630,824</u>	<u>631,201</u>	<u>624,289</u>
Health										
United American Division	452,980	115,711	114,325	112,885	110,059	416,582	108,311	103,112	102,254	102,905
Family Heritage Division	317,021	81,826	80,225	77,987	76,983	294,182	75,713	74,168	73,037	71,264
Liberty National Division	188,835	46,605	47,199	47,391	47,640	189,578	46,691	47,439	47,292	48,156
American Income Life Division	105,734	27,424	27,029	25,554	25,727	99,447	25,586	25,312	24,450	24,099
Direct to Consumer Division	76,527	18,654	19,017	19,060	19,796	77,557	18,913	19,135	19,249	20,260
Total Health	<u>1,141,097</u>	<u>290,220</u>	<u>287,795</u>	<u>282,877</u>	<u>280,205</u>	<u>1,077,346</u>	<u>275,214</u>	<u>269,166</u>	<u>266,282</u>	<u>266,684</u>
Annuity										
	4	—	1	3	—	4	—	3	1	—
Total Premium	<u>\$ 3,813,905</u>	<u>\$ 968,551</u>	<u>\$ 961,817</u>	<u>\$ 953,702</u>	<u>\$ 929,835</u>	<u>\$ 3,595,134</u>	<u>\$ 906,684</u>	<u>\$ 899,993</u>	<u>\$ 897,484</u>	<u>\$ 890,973</u>

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.