

GLOBE LIFE INC.
Condensed Consolidated Statement of Operations
(Unaudited)
(Amounts in thousands, except per share data)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2020	2019	2020	2019
Revenues:				
Life premium	\$ 678,331	\$ 631,470	\$2,672,804	\$2,517,784
Health premium	290,220	275,214	1,141,097	1,077,346
Other premium	—	—	4	4
Total premium	968,551	906,684	3,813,905	3,595,134
Net investment income	235,071	227,456	927,062	910,459
Realized gains (losses)	25,015	2,195	(4,371)	20,621
Other income	304	241	1,325	1,318
Total revenues	1,228,941	1,136,576	4,737,921	4,527,532
Benefits and expenses:				
Life benefits	468,627	410,437	1,809,373	1,638,053
Health benefits	187,037	176,361	733,481	687,764
Other policy benefits	7,459	7,740	30,030	31,532
Total policy benefits	663,123	594,538	2,572,884	2,357,349
Amortization of deferred acquisition costs	144,930	139,290	575,770	551,726
Commissions and premium taxes	75,150	76,745	304,841	298,047
Insurance G&A	62,753	64,002	254,932	249,079
Parent expenses	2,355	2,916	10,214	10,903
Stock option expense	9,237	11,495	35,892	44,843
Interest expense	21,409	20,502	86,704	84,306
Total benefits and expenses	978,957	909,488	3,841,237	3,596,253
Income before income tax	249,984	227,088	896,684	931,279
Income tax	(45,744)	(40,027)	(164,911)	(170,397)
Discontinued operations, net of tax	—	—	—	(92)
Net income	\$ 204,240	\$ 187,061	\$ 731,773	\$ 760,790
Basic net income per share	\$ 1.96	\$ 1.73	\$ 6.90	\$ 6.97
Diluted net income per share	\$ 1.93	\$ 1.69	\$ 6.82	\$ 6.83
Average shares outstanding	104,445	108,118	106,075	109,214
Diluted average shares outstanding	105,778	110,665	107,225	111,381
Reconciliation of Net Income to Net Operating Income:				
Net Income	\$ 204,240	\$ 187,061	\$ 731,773	\$ 760,790
Realized (gains)/losses— investments, net of tax	(20,021)	(1,734)	1,915	(16,291)
Realized loss—redemption of debt, net of tax	—	—	501	—
Administrative settlements	—	—	—	400
Non-operating expenses, net of tax	—	508	816	508
Legal proceedings, net of tax	—	2,258	2,587	6,603
Net operating income	\$ 184,219	\$ 188,093	\$ 737,592	\$ 752,102
Basic net operating income per share	\$ 1.76	\$ 1.74	\$ 6.95	\$ 6.89
Diluted net operating income per share	\$ 1.74	\$ 1.70	\$ 6.88	\$ 6.75