

GLOBE LIFE INC.
Premium Information
(Unaudited)
(Dollar amounts in thousands)

	YTD 2020	Q3 2020	Q2 2020	Q1 2020	YTD 2019	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Life									
American Income Life Division	\$ 930,444	\$ 318,917	\$ 308,675	\$ 302,852	\$ 1,160,495	\$ 297,245	\$ 293,149	\$ 288,334	\$ 281,767
Direct to Consumer Division	682,978	227,734	235,201	220,043	855,543	209,013	211,693	217,278	217,559
Liberty National Division	220,009	73,815	73,326	72,868	285,551	71,544	71,812	71,478	70,717
Other	161,042	53,555	53,620	53,867	216,195	53,668	54,170	54,111	54,246
Total Life	1,994,473	674,021	670,822	649,630	2,517,784	631,470	630,824	631,201	624,289
Health									
United American Division	337,269	114,325	112,885	110,059	416,582	108,311	103,112	102,254	102,905
Family Heritage Division	235,195	80,225	77,987	76,983	294,182	75,713	74,168	73,037	71,264
Liberty National Division	142,230	47,199	47,391	47,640	189,578	46,691	47,439	47,292	48,156
American Income Life Division	78,310	27,029	25,554	25,727	99,447	25,586	25,312	24,450	24,099
Direct to Consumer Division	57,873	19,017	19,060	19,796	77,557	18,913	19,135	19,249	20,260
Total Health	850,877	287,795	282,877	280,205	1,077,346	275,214	269,166	266,282	266,684
Annuity	4	1	3	—	4	—	3	1	—
Total Premium	\$2,845,354	\$ 961,817	\$ 953,702	\$ 929,835	\$3,595,134	\$ 906,684	\$ 899,993	\$ 897,484	\$ 890,973

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.