

GLOBE LIFE INC.
Condensed Consolidated Statement of Operations
(Unaudited)
(Amounts in thousands, except per share data)

	Three Months Ended March 31,	
	2020	2019
Revenues:		
Life premium	\$ 649,630	\$ 624,289
Health premium	280,205	266,684
Other premium	—	—
Total premium	929,835	890,973
Net investment income	228,991	226,673
Realized gains (losses)	5,757	1,329
Provision for credit losses	(31,854)	—
Other income	325	241
Total revenues	1,133,054	1,119,216
Benefits and expenses:		
Life benefits	421,670	409,692
Health benefits	178,711	170,017
Other policy benefits	7,588	8,048
Total policy benefits	607,969	587,757
Amortization of deferred acquisition costs	143,837	135,822
Commissions and premium taxes	78,937	73,465
Insurance G&A	66,895	59,591
Parent expenses	2,331	2,643
Stock option expense	9,356	10,559
Interest expense	20,808	21,278
Total benefits and expenses	930,133	891,115
Income before income tax	202,921	228,101
Income tax	(37,381)	(42,707)
Discontinued operations, net of tax	—	(49)
Net income	\$ 165,540	\$ 185,345
Basic net income per share	\$ 1.54	\$ 1.68
Diluted net income per share	\$ 1.52	\$ 1.65
Average shares outstanding	107,285	110,302
Diluted average shares outstanding	109,132	112,329
Reconciliation of Net Income to Net Operating Income:		
Net Income	\$ 165,540	\$ 185,345
Realized (gains)/losses - investments, net of tax	(4,548)	(1,050)
Provision for credit losses, net of tax	25,165	—
Discontinued operations—Part D adjustment, net of tax	—	49
Administrative settlements	—	400
Legal proceedings, net of tax	2,587	—
Net operating income	\$ 188,744	\$ 184,744
Basic net operating income per share	\$ 1.76	\$ 1.67
Diluted net operating income per share	\$ 1.73	\$ 1.64