

GLOBE LIFE INC.
Premium Information
(Unaudited)
(Dollar amounts in thousands)

	YTD 2019	Q4 2019	Q3 2019	Q2 2019	Q1 2019	YTD 2018	Q4 2018	Q3 2018	Q2 2018	Q1 2018
Life										
American Income Life Division	\$1,160,495	\$ 297,245	\$293,149	\$288,334	\$281,767	\$1,081,333	\$275,961	\$273,184	\$269,658	\$262,530
Direct to Consumer Division	855,543	209,013	211,693	217,278	217,559	828,935	200,410	207,693	209,021	211,811
Liberty National Division	285,551	71,544	71,812	71,478	70,717	278,878	69,654	70,207	69,456	69,561
Other	216,195	53,668	54,170	54,111	54,246	217,409	54,146	54,463	54,399	54,401
Total Life	2,517,784	631,470	630,824	631,201	624,289	2,406,555	600,171	605,547	602,534	598,303
Health										
United American Division	416,582	108,311	103,112	102,254	102,905	381,076	97,341	95,849	93,555	94,331
Family Heritage Division	294,182	75,713	74,168	73,037	71,264	273,275	70,360	69,061	67,635	66,219
Liberty National Division	189,578	46,691	47,439	47,292	48,156	191,378	46,780	47,561	47,879	49,158
American Income Life Division	99,447	25,586	25,312	24,450	24,099	93,313	23,562	23,677	23,372	22,702
Direct to Consumer Division	77,557	18,913	19,135	19,249	20,260	76,297	18,857	19,053	18,999	19,388
Total Health	1,077,346	275,214	269,166	266,282	266,684	1,015,339	256,900	255,201	251,440	251,798
Annuity	4	—	3	1	—	12	—	2	5	5
Total Premium	\$3,595,134	\$ 906,684	\$899,993	\$897,484	\$890,973	\$3,421,906	\$857,071	\$860,750	\$853,979	\$850,106

Note: The following divisions are exclusive agencies of Globe Life Inc.: American Income Life Division, Family Heritage Division, and Liberty National Division.