

GLOBE LIFE INC.
Premium Information
(Unaudited)
(Dollar amounts in thousands)

	<u>YTD 2019</u>	<u>Q3 2019</u>	<u>Q2 2019</u>	<u>Q1 2019</u>	<u>YTD 2018</u>	<u>Q4 2018</u>	<u>Q3 2018</u>	<u>Q2 2018</u>	<u>Q1 2018</u>
Life									
American Income Exclusive Agency	\$ 863,250	\$293,149	\$288,334	\$281,767	\$1,081,333	\$275,961	\$273,184	\$269,658	\$262,530
Direct Response	646,530	211,693	217,278	217,559	828,935	200,410	207,693	209,021	211,811
Liberty National Exclusive Agency	214,007	71,812	71,478	70,717	278,878	69,654	70,207	69,456	69,561
Other	162,527	54,170	54,111	54,246	217,409	54,146	54,463	54,399	54,401
Total Life	1,886,314	630,824	631,201	624,289	2,406,555	600,171	605,547	602,534	598,303
Health									
United American Independent Agency	308,271	103,112	102,254	102,905	381,076	97,341	95,849	93,555	94,331
Family Heritage Exclusive Agency	218,469	74,168	73,037	71,264	273,275	70,360	69,061	67,635	66,219
Liberty National Exclusive Agency	142,887	47,439	47,292	48,156	191,378	46,780	47,561	47,879	49,158
American Income Exclusive Agency	73,861	25,312	24,450	24,099	93,313	23,562	23,677	23,372	22,702
Direct Response	58,644	19,135	19,249	20,260	76,297	18,857	19,053	18,999	19,388
Total Health	802,132	269,166	266,282	266,684	1,015,339	256,900	255,201	251,440	251,798
Annuity	4	3	1	—	12	—	2	5	5
Total Premium	\$2,688,450	\$899,993	\$897,484	\$890,973	\$3,421,906	\$857,071	\$860,750	\$853,979	\$850,106