

GLOBE LIFE INC.
Condensed Consolidated Statement of Operations
(Unaudited)
(Amounts in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Revenues:				
Life premium	\$ 630,824	\$ 605,547	\$1,886,314	\$1,806,384
Health premium	269,166	255,201	802,132	758,439
Other premium	3	2	4	12
Total premium	899,993	860,750	2,688,450	2,564,835
Net investment income	228,905	221,627	683,003	658,279
Realized gains (losses)	11,943	1,032	18,426	14,796
Other income	438	393	1,077	1,104
Total revenues	1,141,279	1,083,802	3,390,956	3,239,014
Benefits and expenses:				
Life benefits	406,963	396,701	1,227,616	1,196,616
Health benefits	170,875	162,574	511,403	483,654
Other policy benefits	7,854	8,581	23,792	25,852
Total policy benefits	585,692	567,856	1,762,811	1,706,122
Amortization of deferred acquisition costs	138,449	129,492	412,436	388,189
Commissions and premium taxes	74,139	69,632	221,302	208,698
Insurance G&A	60,570	59,402	185,077	170,150
Parent expenses	2,472	4,245	7,987	9,384
Stock option expense	11,533	10,412	33,348	29,969
Interest expense	21,094	22,433	63,804	66,466
Total benefits and expenses	893,949	863,472	2,686,765	2,578,978
Income before income tax	247,330	220,330	704,191	660,036
Income tax	(45,512)	(41,630)	(130,370)	(123,232)
Discontinued operations, net of tax	—	24	(92)	(55)
Net income	\$ 201,818	\$ 178,724	\$ 573,729	\$ 536,749
Basic net income per share	\$ 1.85	\$ 1.59	\$ 5.24	\$ 4.73
Diluted net income per share	\$ 1.82	\$ 1.55	\$ 5.14	\$ 4.64
Average shares outstanding	108,813	112,588	109,583	113,366
Diluted average shares outstanding	110,914	114,974	111,592	115,785
Reconciliation of Net Income to Net Operating Income:				
Net Income	\$ 201,818	\$ 178,724	\$ 573,729	\$ 536,749
Realized gains/(losses)—investments, net of tax	(9,435)	(815)	(14,557)	(11,689)
Discontinued operations—Part D adjustment, net of tax	—	(24)	92	55
Non operating fees, net of tax	—	1,247	—	1,247
Administrative settlements	—	3,590	400	3,590
Legal proceedings, net of tax	—	—	4,345	—
Net operating income	\$ 192,383	\$ 182,722	\$ 564,009	\$ 529,952
Basic net operating income per share	\$ 1.77	\$ 1.62	\$ 5.15	\$ 4.67
Diluted net operating income per share	\$ 1.73	\$ 1.59	\$ 5.05	\$ 4.58

Refer to 10-Q/10-K for supplemental information on www.sec.gov (NYSE: GL).