

TORCHMARK CORPORATION
Premium Information
(Unaudited)
(Dollar amounts in thousands)

	<u>YTD 2019</u>	<u>Q2 2019</u>	<u>Q1 2019</u>	<u>YTD 2018</u>	<u>Q4 2018</u>	<u>Q3 2018</u>	<u>Q2 2018</u>	<u>Q1 2018</u>
Life								
American Income Exclusive Agency	\$ 570,101	\$ 288,334	\$ 281,767	\$ 1,081,333	\$ 275,961	\$ 273,184	\$ 269,658	\$ 262,530
Globe Life Direct Response	434,837	217,278	217,559	828,935	200,410	207,693	209,021	211,811
Liberty National Exclusive Agency	142,195	71,478	70,717	278,878	69,654	70,207	69,456	69,561
Other	108,357	54,111	54,246	217,409	54,146	54,463	54,399	54,401
Total Life	1,255,490	631,201	624,289	2,406,555	600,171	605,547	602,534	598,303
Health								
United American Independent Agency	205,159	102,254	102,905	381,076	97,341	95,849	93,555	94,331
Family Heritage Exclusive Agency	144,301	73,037	71,264	273,275	70,360	69,061	67,635	66,219
Liberty National Exclusive Agency	95,448	47,292	48,156	191,378	46,780	47,561	47,879	49,158
American Income Exclusive Agency	48,549	24,450	24,099	93,313	23,562	23,677	23,372	22,702
Direct Response	39,509	19,249	20,260	76,297	18,857	19,053	18,999	19,388
Total Health	532,966	266,282	266,684	1,015,339	256,900	255,201	251,440	251,798
Annuity	1	1	—	12	—	2	5	5
Total Premium	\$ 1,788,457	\$ 897,484	\$ 890,973	\$ 3,421,906	\$ 857,071	\$ 860,750	\$ 853,979	\$ 850,106