

TORCHMARK CORPORATION

Premium Information

(Unaudited)

(Dollar amounts in thousands)

	Q1	YTD	Q4	Q3	Q2	Q1
	2019	2018	2018	2018	2018	2018
<u>LIFE</u>						
Globe Life Direct Response	\$ 217,559	\$ 828,935	\$ 200,410	\$ 207,693	\$ 209,021	\$ 211,811
Liberty National Exclusive Agency	70,717	278,878	69,654	70,207	69,456	69,561
American Income Exclusive Agency	281,767	1,081,333	275,961	273,184	269,658	262,530
Other Agencies	54,246	217,409	54,146	54,463	54,399	54,401
Total Life	624,289	2,406,555	600,171	605,547	602,534	598,303
<u>HEALTH</u>						
UA GA						
Limited-Benefit Plans	2,729	10,992	2,622	2,674	2,804	2,892
Medicare	100,176	370,084	94,719	93,175	90,751	91,439
Total	102,905	381,076	97,341	95,849	93,555	94,331
Direct Response						
Limited-Benefit Plans	106	439	101	99	125	114
Medicare	20,154	75,858	18,756	18,954	18,874	19,274
Total	20,260	76,297	18,857	19,053	18,999	19,388
LNL						
Limited-Benefit Plans	37,744	147,250	36,633	36,796	36,755	37,066
Medicare	10,412	44,128	10,147	10,765	11,124	12,092
Total	48,156	191,378	46,780	47,561	47,879	49,158
AIL						
Limited-Benefit Plans	24,061	93,093	23,514	23,627	23,307	22,645
Medicare	38	220	48	50	65	57
Total	24,099	93,313	23,562	23,677	23,372	22,702
FHL						
Limited-Benefit Plans	71,264	273,275	70,360	69,061	67,635	66,219
Medicare	—	—	—	—	—	—
Total	71,264	273,275	70,360	69,061	67,635	66,219
Total Health						
Limited-Benefit Plans	135,904	525,049	133,230	132,257	130,626	128,936
Medicare	130,780	490,290	123,670	122,944	120,814	122,862
Total Health	266,684	1,015,339	256,900	255,201	251,440	251,798
<u>ANNUITY</u>						
	—	12	—	2	5	5
Total Premium	\$ 890,973	\$ 3,421,906	\$ 857,071	\$ 860,750	\$ 853,979	\$ 850,106