

**Torchmark Corporation**  
**Torchmark Health First-Year Collected Premium Detail<sup>(1)</sup>**  
(Unaudited)  
(Dollar amounts in thousands)

	<b>YTD 2018</b>	<b>Q3 2018</b>	<b>Q2 2018</b>	<b>Q1 2018</b>	<b>YTD 2017</b>	<b>Q4 2017</b>	<b>Q3 2017</b>	<b>Q2 2017</b>	<b>Q1 2017</b>
<b>United American General Agency</b>									
Health									
Limited—Benefit Plans .....	\$ 296	\$ 99	\$ 95	\$ 102	\$ 458	\$ 114	\$ 116	\$ 109	\$ 119
Medicare Supplement .....	44,721	15,375	15,363	13,983	54,393	15,087	13,494	13,503	12,309
Health Total .....	45,017	15,474	15,458	14,085	54,851	15,201	13,610	13,612	12,428
<b>Direct Response</b>									
Health									
Limited—Benefit Plans .....	—	—	—	—	—	—	—	—	—
Medicare Supplement .....	3,862	1,242	1,340	1,280	5,657	1,549	1,419	1,362	1,327
Health Total .....	3,862	1,242	1,340	1,280	5,657	1,549	1,419	1,362	1,327
<b>Liberty National Captive</b>									
Health									
Limited—Benefit Plans <sup>(2)</sup> .....	13,330	4,634	4,417	4,279	16,425	4,169	4,013	3,929	4,314
Medicare Supplement <sup>(2)</sup> .....	—	1	—	(1)	2	—	—	1	1
Health Total .....	13,330	4,635	4,417	4,278	16,427	4,169	4,013	3,930	4,315
<b>American Income</b>									
Health									
Limited—Benefit Plans .....	11,352	4,002	3,815	3,535	14,673	3,833	3,998	3,532	3,310
Medicare Supplement .....	—	—	—	—	—	—	—	—	—
Health Total .....	11,352	4,002	3,815	3,535	14,673	3,833	3,998	3,532	3,310
<b>Family Heritage</b>									
Health									
Limited—Benefit Plans .....	35,196	12,109	11,718	11,369	44,535	11,419	11,204	11,045	10,867
Medicare Supplement .....	—	—	—	—	—	—	—	—	—
Health Total .....	35,196	12,109	11,718	11,369	44,535	11,419	11,204	11,045	10,867
<b>Total Health First Year Collected Premium</b>									
Health									
<b>Limited—Benefit Plans</b> .....	60,174	20,844	20,045	19,285	76,091	19,535	19,331	18,615	18,610
<b>Medicare Supplement</b> .....	48,583	16,618	16,703	15,262	60,052	16,636	14,913	14,866	13,637
<b>Health Total</b> .....	<u>\$ 108,757</u>	<u>\$ 37,462</u>	<u>\$ 36,748</u>	<u>\$ 34,547</u>	<u>\$ 136,143</u>	<u>\$ 36,171</u>	<u>\$ 34,244</u>	<u>\$ 33,481</u>	<u>\$ 32,247</u>

(1) First-year collected premium is the premium collected during the reporting period for all policies in their first policy year. First-year collected premium takes lapses into account in the first policy year when lapses are more likely to occur, and thus is a useful indicator of how much new premium is expected to be added to premium income in the future.

(2) In the previous earnings release on October 24, 2018, the Q3 2018 Liberty National Captive Limited-Benefit Plans and Medicare Supplement amounts were reported as \$4,636 thousand and (\$1) thousand, respectively. These amounts should instead be reported as \$4,634 thousand and \$1 thousand for Limited-Benefit Plans and Medicare Supplement, respectively. This schedule has been revised to reflect the reclassification. The corresponding totals have been corrected accordingly.