

TORCHMARK CORPORATION
Premium Information
(Unaudited)
(Dollar amounts in thousands)

	<u>1st Qtr 2018</u>	<u>YTD 2017</u>	<u>4th Qtr 2017</u>	<u>3rd Qtr 2017</u>	<u>2nd Qtr 2017</u>	<u>1st Qtr 2017</u>
<u>LIFE</u>						
Globe Life Direct Response	\$ 211,811	\$ 812,907	\$ 199,339	\$ 199,786	\$ 203,365	\$ 210,417
LNL.....	69,561	274,635	68,860	68,699	68,344	68,732
AIL	262,530	999,279	257,887	252,923	247,309	241,160
Other	54,401	219,726	54,565	54,815	54,818	55,528
Total Life	598,303	2,306,547	580,651	576,223	573,836	575,837
<u>HEALTH</u>						
UA GA						
Limited-Benefit Plans	2,892	11,438	2,752	2,803	2,857	3,026
Medicare	91,439	352,690	88,786	86,574	88,100	89,230
Total	94,331	364,128	91,538	89,377	90,957	92,256
Direct Response						
Limited-Benefit Plans	114	545	120	123	149	153
Medicare	19,274	72,923	18,079	18,205	17,961	18,678
Total	19,388	73,468	18,199	18,328	18,110	18,831
LNL						
Limited-Benefit Plans	37,066	144,128	36,043	35,927	35,746	36,412
Medicare	12,092	52,079	12,091	12,608	13,088	14,292
Total	49,158	196,207	48,134	48,535	48,834	50,704
AIL						
Limited-Benefit Plans	22,645	88,776	22,699	22,774	21,944	21,359
Medicare	57	260	62	60	73	65
Total	22,702	89,036	22,761	22,834	22,017	21,424
FHL						
Limited-Benefit Plans	66,219	253,534	65,184	63,917	62,857	61,576
Medicare	0	0	0	0	0	0
Total	66,219	253,534	65,184	63,917	62,857	61,576
Total Health						
Limited-Benefit Plans	128,936	498,421	126,798	125,544	123,553	122,526
Medicare	122,862	477,952	119,018	117,447	119,222	122,265
Total Health	251,798	976,373	245,816	242,991	242,775	244,791
<u>ANNUITY</u>						
	5	15	6	3	3	3
TOTAL PREMIUM	\$ 850,106	\$ 3,282,935	\$ 826,473	\$ 819,217	\$ 816,614	\$ 820,631
Discontinued Operations - Part D....	\$ (45)	\$ (400)	\$ (57)	\$ (48)	\$ (71)	\$ (224)