

TORCHMARK CORPORATION

Premium Information

(Unaudited)

(Dollar amounts in thousands)

	<u>2017</u>	<u>4th Qtr 2017</u>	<u>3rd Qtr 2017</u>	<u>2nd Qtr 2017</u>	<u>1st Qtr 2017</u>	<u>2016</u>	<u>4th Qtr 2016</u>	<u>3rd Qtr 2016</u>	<u>2nd Qtr 2016</u>	<u>1st Qtr 2016</u>
<u>LIFE</u>										
Globe Life Direct Response	\$812,907	\$199,339	\$199,786	\$203,365	\$210,417	\$782,765	\$191,681	\$192,476	\$198,607	\$200,001
LNL	274,635	68,860	68,699	68,344	68,732	270,476	67,436	67,440	67,708	67,892
AIL	999,279	257,887	252,923	247,309	241,160	913,355	235,653	231,059	226,241	220,402
Other	219,726	54,565	54,815	54,818	55,528	222,737	55,407	55,440	56,034	55,856
Total Life	2,306,547	580,651	576,223	573,836	575,837	2,189,333	550,177	546,415	548,590	544,151
<u>HEALTH</u>										
UA GA										
Limited-Benefit Plans	11,438	2,752	2,803	2,857	3,026	12,704	2,967	3,202	3,205	3,330
Medicare	352,690	88,786	86,574	88,100	89,230	342,311	85,739	85,263	86,589	84,720
Total	364,128	91,538	89,377	90,957	92,256	355,015	88,706	88,465	89,794	88,050
Direct Response										
Limited-Benefit Plans	545	120	123	149	153	552	145	53	177	177
Medicare	72,923	18,079	18,205	17,961	18,678	69,841	17,300	17,311	17,183	18,047
Total	73,468	18,199	18,328	18,110	18,831	70,393	17,445	17,364	17,360	18,224
LNL										
Limited-Benefit Plans	144,128	36,043	35,927	35,746	36,412	142,026	35,683	35,381	35,412	35,550
Medicare	52,079	12,091	12,608	13,088	14,292	59,772	13,692	14,634	15,124	16,322
Total	196,207	48,134	48,535	48,834	50,704	201,798	49,375	50,015	50,536	51,872
AIL										
Limited-Benefit Plans	88,776	22,699	22,774	21,944	21,359	84,064	21,587	21,460	20,861	20,156
Medicare	260	62	60	73	65	318	77	73	90	78
Total	89,036	22,761	22,834	22,017	21,424	84,382	21,664	21,533	20,951	20,234
FHL										
Limited-Benefit Plans	253,534	65,184	63,917	62,857	61,576	236,075	60,537	59,610	58,611	57,317
Medicare	0	0	0	0	0	0	0	0	0	0
Total	253,534	65,184	63,917	62,857	61,576	236,075	60,537	59,610	58,611	57,317
Total Health										
Limited-Benefit Plans	498,421	126,798	125,544	123,553	122,526	475,421	120,919	119,706	118,266	116,530
Medicare	477,952	119,018	117,447	119,222	122,265	472,242	116,808	117,281	118,986	119,167
Total Health	976,373	245,816	242,991	242,775	244,791	947,663	237,727	236,987	237,252	235,697
<u>ANNUITY</u>										
	15	6	3	3	3	38	4	9	13	12
TOTAL PREMIUM	\$3,282,935	\$826,473	\$819,217	\$816,614	\$820,631	\$3,137,034	\$787,908	\$783,411	\$785,855	\$779,860
Discontinued Operations - Part D	(\$400)	(\$57)	(\$48)	(\$71)	(\$224)	\$222,840	\$54,985	\$57,343	\$53,556	\$56,956