

TORCHMARK CORPORATION

Premium Information

(Unaudited)

(Dollar amounts in thousands)

	<u>2017</u>	<u>3rd Qtr 2017</u>	<u>2nd Qtr 2017</u>	<u>1st Qtr 2017</u>	<u>2016</u>	<u>4th Qtr 2016</u>	<u>3rd Qtr 2016</u>	<u>2nd Qtr 2016</u>	<u>1st Qtr 2016</u>
<u>LIFE</u>									
Globe Life Direct Response	\$613,568	\$199,786	\$203,365	\$210,417	\$782,765	\$191,681	\$192,476	\$198,607	\$200,001
LNL	205,775	68,699	68,344	68,732	270,476	67,436	67,440	67,708	67,892
AIL	741,392	252,923	247,309	241,160	913,355	235,653	231,059	226,241	220,402
Other	165,161	54,815	54,818	55,528	222,737	55,407	55,440	56,034	55,856
Total Life	1,725,896	576,223	573,836	575,837	2,189,333	550,177	546,415	548,590	544,151
<u>HEALTH</u>									
UA GA									
Limited-Benefit Plans	8,686	2,803	2,857	3,026	12,704	2,967	3,202	3,205	3,330
Medicare	263,904	86,574	88,100	89,230	342,311	85,739	85,263	86,589	84,720
Total	272,590	89,377	90,957	92,256	355,015	88,706	88,465	89,794	88,050
Direct Response									
Limited-Benefit Plans	425	123	149	153	552	145	53	177	177
Medicare	54,844	18,205	17,961	18,678	69,841	17,300	17,311	17,183	18,047
Total	55,269	18,328	18,110	18,831	70,393	17,445	17,364	17,360	18,224
LNL									
Limited-Benefit Plans	108,085	35,927	35,746	36,412	142,026	35,683	35,381	35,412	35,550
Medicare	39,988	12,608	13,088	14,292	59,772	13,692	14,634	15,124	16,322
Total	148,073	48,535	48,834	50,704	201,798	49,375	50,015	50,536	51,872
AIL									
Limited-Benefit Plans	66,077	22,774	21,944	21,359	84,064	21,587	21,460	20,861	20,156
Medicare	198	60	73	65	318	77	73	90	78
Total	66,275	22,834	22,017	21,424	84,382	21,664	21,533	20,951	20,234
FHL									
Limited-Benefit Plans	188,350	63,917	62,857	61,576	236,075	60,537	59,610	58,611	57,317
Medicare	0	0	0	0	0	0	0	0	0
Total	188,350	63,917	62,857	61,576	236,075	60,537	59,610	58,611	57,317
Total Health									
Limited-Benefit Plans	371,623	125,544	123,553	122,526	475,421	120,919	119,706	118,266	116,530
Medicare	358,934	117,447	119,222	122,265	472,242	116,808	117,281	118,986	119,167
Total Health	730,557	242,991	242,775	244,791	947,663	237,727	236,987	237,252	235,697
<u>ANNUITY</u>									
	9	3	3	3	38	4	9	13	12
TOTAL PREMIUM	\$2,456,462	\$819,217	\$816,614	\$820,631	\$3,137,034	\$787,908	\$783,411	\$785,855	\$779,860
Discontinued Operations - Part D	(\$343)	(\$48)	(\$71)	(\$224)	\$222,840	\$54,985	\$57,343	\$53,556	\$56,956