

TORCHMARK CORPORATION

Premium Information

(Unaudited)

(Dollar amounts in thousands)

	<u>1st Qtr 2017</u>	<u>2016</u>	<u>4th Qtr 2016</u>	<u>3rd Qtr 2016</u>	<u>2nd Qtr 2016</u>	<u>1st Qtr 2016</u>
<u>LIFE</u>						
Globe Life Direct Response	\$210,417	\$782,765	\$191,681	\$192,476	\$198,607	\$200,001
LNL	68,732	270,476	67,436	67,440	67,708	67,892
AIL	241,160	913,355	235,653	231,059	226,241	220,402
Other	<u>55,528</u>	<u>222,737</u>	<u>55,407</u>	<u>55,440</u>	<u>56,034</u>	<u>55,856</u>
Total Life	575,837	2,189,333	550,177	546,415	548,590	544,151
<u>HEALTH</u>						
UA GA						
Limited-Benefit Plans	3,026	12,704	2,967	3,202	3,205	3,330
Medicare	<u>89,230</u>	<u>342,311</u>	<u>85,739</u>	<u>85,263</u>	<u>86,589</u>	<u>84,720</u>
Total	92,256	355,015	88,706	88,465	89,794	88,050
Direct Response						
Limited-Benefit Plans	153	552	145	53	177	177
Medicare	<u>18,678</u>	<u>69,841</u>	<u>17,300</u>	<u>17,311</u>	<u>17,183</u>	<u>18,047</u>
Total	18,831	70,393	17,445	17,364	17,360	18,224
LNL						
Limited-Benefit Plans	36,412	142,026	35,683	35,381	35,412	35,550
Medicare	<u>14,292</u>	<u>59,772</u>	<u>13,692</u>	<u>14,634</u>	<u>15,124</u>	<u>16,322</u>
Total	50,704	201,798	49,375	50,015	50,536	51,872
AIL						
Limited-Benefit Plans	21,359	84,064	21,587	21,460	20,861	20,156
Medicare	<u>65</u>	<u>318</u>	<u>77</u>	<u>73</u>	<u>90</u>	<u>78</u>
Total	21,424	84,382	21,664	21,533	20,951	20,234
FHL						
Limited-Benefit Plans	61,576	236,075	60,537	59,610	58,611	57,317
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	61,576	236,075	60,537	59,610	58,611	57,317
Total Health						
Limited-Benefit Plans	122,526	475,421	120,919	119,706	118,266	116,530
Medicare	<u>122,265</u>	<u>472,242</u>	<u>116,808</u>	<u>117,281</u>	<u>118,986</u>	<u>119,167</u>
Total Health	244,791	947,663	237,727	236,987	237,252	235,697
<u>ANNUITY</u>	3	38	4	9	13	12
TOTAL PREMIUM	\$820,631	\$3,137,034	\$787,908	\$783,411	\$785,855	\$779,860
Discontinued Operations - Part D	(\$224)	\$222,840	\$54,985	\$57,343	\$53,556	\$56,956