

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>4Q 16</u>	<u>4Q 15</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$782,222	\$757,518	\$24,704	3
American Income Agency	966,990	880,021	86,969	10
LNL Exclusive Agency	288,005	284,597	3,408	1
Other Distribution	225,519	228,362	(2,843)	(1)
Total Life	<u>2,262,736</u>	<u>2,150,498</u>	<u>112,238</u>	<u>5</u>
HEALTH				
Direct Response	74,261	72,423	1,838	3
American Income Agency	78,947	74,058	4,889	7
LNL Exclusive Agency	210,260	216,139	(5,879)	(3)
UA Independent	385,309	376,302	9,007	2
Family Heritage	249,857	234,120	15,737	7
Total Health	<u>998,634</u>	<u>973,042</u>	<u>25,592</u>	<u>3</u>
TOTAL IN FORCE	\$3,261,370	\$3,123,540	\$137,830	4
Discontinued Operations - Part D	219,455	226,375	(6,920)	(3)