

TORCHMARK CORPORATION

Premium Information
(In thousands)

	<u>2016</u>	<u>4th Qtr 2016</u>	<u>3rd Qtr 2016</u>	<u>2nd Qtr 2016</u>	<u>1st Qtr 2016</u>	<u>2015</u>	<u>4th Qtr 2015</u>	<u>3rd Qtr 2015</u>	<u>2nd Qtr 2015</u>	<u>1st Qtr 2015</u>
<u>LIFE</u>										
Globe Life Direct Response	782,765	191,681	192,476	198,607	200,001	746,693	184,975	185,827	188,484	187,407
LNL	270,476	67,436	67,440	67,708	67,892	271,113	67,198	67,857	68,255	67,803
AIL	913,355	235,653	231,059	226,241	220,402	830,903	212,525	209,331	207,006	202,041
Other	<u>222,737</u>	<u>55,407</u>	<u>55,440</u>	<u>56,034</u>	<u>55,856</u>	<u>224,356</u>	<u>56,058</u>	<u>55,914</u>	<u>56,293</u>	<u>56,091</u>
Total Life	2,189,333	550,177	546,415	548,590	544,151	2,073,065	520,756	518,929	520,038	513,342
<u>HEALTH</u>										
UA GA										
Limited-Benefit Plans	12,704	2,967	3,202	3,205	3,330	15,260	3,544	3,338	4,103	4,275
Medicare	<u>342,311</u>	<u>85,739</u>	<u>85,263</u>	<u>86,589</u>	<u>84,720</u>	<u>330,070</u>	<u>86,741</u>	<u>80,830</u>	<u>83,602</u>	<u>78,897</u>
Total	355,015	88,706	88,465	89,794	88,050	345,330	90,285	84,168	87,705	83,172
Direct Response										
Limited-Benefit Plans	552	145	53	177	177	869	195	169	242	263
Medicare	<u>69,841</u>	<u>17,300</u>	<u>17,311</u>	<u>17,183</u>	<u>18,047</u>	<u>68,741</u>	<u>16,871</u>	<u>17,022</u>	<u>17,051</u>	<u>17,797</u>
Total	70,393	17,445	17,364	17,360	18,224	69,610	17,066	17,191	17,293	18,060
LNL										
Limited-Benefit Plans	142,026	35,683	35,381	35,412	35,550	142,130	35,213	34,783	35,999	36,135
Medicare	<u>59,772</u>	<u>13,692</u>	<u>14,634</u>	<u>15,124</u>	<u>16,322</u>	<u>67,020</u>	<u>15,558</u>	<u>16,926</u>	<u>16,691</u>	<u>17,845</u>
Total	201,798	49,375	50,015	50,536	51,872	209,150	50,771	51,709	52,690	53,980
AIL										
Limited-Benefit Plans	84,064	21,587	21,460	20,861	20,156	79,984	20,322	20,113	19,734	19,815
Medicare	<u>318</u>	<u>77</u>	<u>73</u>	<u>90</u>	<u>78</u>	<u>355</u>	<u>63</u>	<u>88</u>	<u>107</u>	<u>97</u>
Total	84,382	21,664	21,533	20,951	20,234	80,339	20,385	20,201	19,841	19,912
FHL										
Limited-Benefit Plans	236,075	60,537	59,610	58,611	57,317	221,091	56,792	55,870	54,880	53,549
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	236,075	60,537	59,610	58,611	57,317	221,091	56,792	55,870	54,880	53,549
Total Health										
Limited-Benefit Plans	475,421	120,919	119,706	118,266	116,530	459,334	116,066	114,273	114,958	114,037
Medicare	<u>472,242</u>	<u>116,808</u>	<u>117,281</u>	<u>118,986</u>	<u>119,167</u>	<u>466,186</u>	<u>119,233</u>	<u>114,866</u>	<u>117,451</u>	<u>114,636</u>
Total Health	947,663	237,727	236,987	237,252	235,697	925,520	235,299	229,139	232,409	228,673
<u>ANNUITY</u>										
	38	4	9	13	12	135	16	41	37	41
TOTAL PREMIUM	3,137,034	787,908	783,411	785,855	779,860	2,998,720	756,071	748,109	752,484	742,056
Discontinued Operations - Part D	222,840	54,985	57,343	53,556	56,956	307,401	75,299	77,397	75,358	79,347