

Torchmark Corporation
Annualized Health Premium Inforce Detail (Unaudited)
(in thousands)

	Sep-16	Jun-16	Mar-16	Dec-15	Sep-15	Jun-15	Mar-15	Dec-14	Sep-14
Medicare Supplement									
General Agency	\$355,231	\$352,819	\$351,944	\$360,937	\$343,903	\$339,632	\$341,065	\$340,398	\$297,502
Liberty Captive Agency	59,375	61,220	63,243	65,734	67,943	70,268	72,785	75,815	77,959
American Income Agency	315	325	339	354	374	418	436	448	479
Direct Response	72,944	72,661	72,900	71,671	71,595	71,593	71,805	71,481	71,771
Total Medicare Supplement	487,865	487,025	488,426	498,696	483,815	481,911	486,091	488,142	447,711
Hospital-Surgical Expense									
General Agency	4,712	4,910	5,122	5,552	5,838	6,201	6,754	7,717	8,084
Liberty Captive Agency	7,842	8,221	8,683	9,581	10,108	10,610	11,598	13,138	14,037
Direct Response	3	3	3	4	4	4	4	6	6
Total Hospital-Surgical Expense	12,557	13,134	13,808	15,137	15,950	16,815	18,356	20,861	22,127
Other Health									
General Agency	9,438	9,632	9,714	9,813	9,844	9,963	10,102	10,266	10,363
Liberty Captive Agency Worksite	52,233	50,997	49,345	48,125	46,180	44,812	43,426	42,801	41,062
Liberty Captive Agency Non-Worksite	90,104	90,969	91,502	92,699	92,001	92,848	93,557	94,845	94,218
American Income Agency	77,910	76,773	74,983	73,704	72,704	72,378	71,380	71,494	71,326
Family Heritage	246,133	241,227	235,893	234,120	230,789	226,471	220,768	217,742	213,450
Direct Response	596	645	658	748	813	904	997	1,172	1,280
Total Other Health	476,414	470,243	462,095	459,209	452,331	447,376	440,230	438,320	431,699
Total Torchmark Health	\$976,836	\$970,402	\$964,329	\$973,042	\$952,096	\$946,102	\$944,677	\$947,323	\$901,537