

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>3Q 16</u>	<u>3Q 15</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$782,808	\$755,464	\$27,344	4
American Income Agency	949,430	860,648	88,782	10
LNL Exclusive Agency	287,259	284,779	2,480	1
Other Distribution	226,352	228,601	(2,249)	(1)
Total Life	<u>2,245,849</u>	<u>2,129,492</u>	<u>116,357</u>	<u>5</u>
HEALTH				
Direct Response	73,585	72,412	1,173	2
American Income Agency	78,225	73,078	5,147	7
LNL Exclusive Agency	209,512	216,232	(6,720)	(3)
UA Independent	369,381	359,585	9,796	3
Family Heritage	246,133	230,789	15,344	7
Total Health	<u>976,836</u>	<u>952,096</u>	<u>24,740</u>	<u>3</u>
TOTAL IN FORCE	\$3,222,685	\$3,081,588	\$141,097	5
Discontinued Operations - Part D	221,817	306,727	(84,910)	(28)