

TORCHMARK CORPORATION
Annualized Premium In Force (Unaudited)
(In thousands)

IN FORCE AT END OF PERIOD

	<u>2Q 16</u>	<u>2Q 15</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
LIFE				
Direct Response	\$781,632	\$751,659	\$29,973	4
American Income Agency	930,966	844,735	86,231	10
LNL Exclusive Agency	286,757	285,064	1,693	1
Other Distribution	227,405	229,539	(2,134)	(1)
Total Life	<u>2,226,760</u>	<u>2,110,997</u>	<u>115,763</u>	<u>5</u>
HEALTH				
Direct Response	73,309	72,501	808	1
American Income Agency	77,098	72,796	4,302	6
LNL Exclusive Agency	211,407	218,538	(7,131)	(3)
UA Independent	367,361	355,796	11,565	3
Family Heritage	241,227	226,471	14,756	7
Total Health	<u>970,402</u>	<u>946,102</u>	<u>24,300</u>	<u>3</u>
TOTAL IN FORCE	\$3,197,162	\$3,057,099	\$140,063	5
Discontinued Operations - Part D	216,480	303,928	(87,448)	(29)