

Torchmark Health First Year Collected Premium Detail

	<u>First Qtr 2016</u>	<u>YTD 2015</u>	<u>Fourth Qtr 2015</u>	<u>Third Qtr 2015</u>	<u>Second Qtr 2015</u>	<u>First Qtr 2015</u>
United American General Agency						
Health						
Limited - Benefit Plans	163	660	156	165	168	171
Med Supp	15,557	76,575	22,847	18,425	20,307	14,996
Health Total	<u>15,720</u>	<u>77,235</u>	<u>23,003</u>	<u>18,590</u>	<u>20,475</u>	<u>15,167</u>
Direct Response						
Health						
Limited - Benefit Plans	0	(2)	0	(3)	1	0
Med Supp	1,074	13,843	1,139	2,381	5,155	5,168
Health Total	<u>1,074</u>	<u>13,841</u>	<u>1,139</u>	<u>2,378</u>	<u>5,156</u>	<u>5,168</u>
Liberty National Captive						
Health						
Limited - Benefit Plans	3,831	14,690	3,859	3,487	3,901	3,443
Med Supp	1	168	25	33	51	59
Health Total	<u>3,832</u>	<u>14,858</u>	<u>3,884</u>	<u>3,520</u>	<u>3,952</u>	<u>3,502</u>
American Income						
Health						
Limited - Benefit Plans	3,100	12,041	3,172	3,432	2,821	2,616
Med Supp	0	0	0	0	0	0
Health Total	<u>3,100</u>	<u>12,041</u>	<u>3,172</u>	<u>3,432</u>	<u>2,821</u>	<u>2,616</u>
Family Heritage						
Health						
Limited - Benefit Plans	9,873	39,196	9,882	10,028	9,779	9,507
Med Supp	0	0	0	0	0	0
Health Total	<u>9,873</u>	<u>39,196</u>	<u>9,882</u>	<u>10,028</u>	<u>9,779</u>	<u>9,507</u>
Total Health First Year Collected Premium						
Health						
Limited - Benefit Plans	16,967	66,585	17,069	17,109	16,670	15,737
Med Supp	16,632	90,586	24,011	20,839	25,513	20,223
Health Total	<u><u>33,599</u></u>	<u><u>157,171</u></u>	<u><u>41,080</u></u>	<u><u>37,948</u></u>	<u><u>42,183</u></u>	<u><u>35,960</u></u>