

TORCHMARK CORPORATION

Premium Information

(In thousands)

	<u>2015</u>	<u>4th Qtr 2015</u>	<u>3rd Qtr 2015</u>	<u>2nd Qtr 2015</u>	<u>1st Qtr 2015</u>	<u>2014</u>	<u>4th Qtr 2014</u>	<u>3rd Qtr 2014</u>	<u>2nd Qtr 2014</u>	<u>1st Qtr 2014</u>
<u>LIFE</u>										
Globe Life Direct Response	746,693	184,975	185,827	188,484	187,407	702,023	173,522	173,791	176,838	177,872
LNL	271,113	67,198	67,857	68,255	67,803	272,265	67,333	67,884	68,270	68,778
AIL	830,903	212,525	209,331	207,006	202,041	766,458	196,336	193,901	190,330	185,891
Other	<u>224,356</u>	<u>56,058</u>	<u>55,914</u>	<u>56,293</u>	<u>56,091</u>	<u>225,554</u>	<u>56,375</u>	<u>56,148</u>	<u>56,514</u>	<u>56,517</u>
Total Life	2,073,065	520,756	518,929	520,038	513,342	1,966,300	493,566	491,724	491,952	489,058
<u>HEALTH</u>										
UA GA										
Limited-Benefit Plans	15,260	3,544	3,338	4,103	4,275	19,028	6,996	1,456	4,687	5,889
Medicare	<u>330,070</u>	<u>86,741</u>	<u>80,830</u>	<u>83,602</u>	<u>78,897</u>	<u>286,340</u>	<u>73,714</u>	<u>69,267</u>	<u>71,092</u>	<u>72,267</u>
Total	<u>345,330</u>	<u>90,285</u>	<u>84,168</u>	<u>87,705</u>	<u>83,172</u>	<u>305,368</u>	<u>80,710</u>	<u>70,723</u>	<u>75,779</u>	<u>78,156</u>
Direct Response										
Limited-Benefit Plans	869	195	169	242	263	805	299	116	159	231
Medicare	<u>68,741</u>	<u>16,871</u>	<u>17,022</u>	<u>17,051</u>	<u>17,797</u>	<u>57,861</u>	<u>17,086</u>	<u>14,059</u>	<u>13,040</u>	<u>13,676</u>
Total	<u>69,610</u>	<u>17,066</u>	<u>17,191</u>	<u>17,293</u>	<u>18,060</u>	<u>58,666</u>	<u>17,385</u>	<u>14,175</u>	<u>13,199</u>	<u>13,907</u>
LNL										
Limited-Benefit Plans	142,130	35,213	34,783	35,999	36,135	143,722	35,738	35,223	35,441	37,320
Medicare	<u>67,020</u>	<u>15,558</u>	<u>16,926</u>	<u>16,691</u>	<u>17,845</u>	<u>78,295</u>	<u>18,390</u>	<u>18,364</u>	<u>20,244</u>	<u>21,297</u>
Total	<u>209,150</u>	<u>50,771</u>	<u>51,709</u>	<u>52,690</u>	<u>53,980</u>	<u>222,017</u>	<u>54,128</u>	<u>53,587</u>	<u>55,685</u>	<u>58,617</u>
AIL										
Limited-Benefit Plans	79,984	20,322	20,113	19,734	19,815	78,244	19,561	20,005	19,511	19,167
Medicare	<u>355</u>	<u>63</u>	<u>88</u>	<u>107</u>	<u>97</u>	<u>478</u>	<u>113</u>	<u>115</u>	<u>130</u>	<u>120</u>
Total	<u>80,339</u>	<u>20,385</u>	<u>20,201</u>	<u>19,841</u>	<u>19,912</u>	<u>78,722</u>	<u>19,674</u>	<u>20,120</u>	<u>19,641</u>	<u>19,287</u>
FHL										
Limited-Benefit Plans	221,091	56,792	55,870	54,880	53,549	204,667	52,785	51,620	50,794	49,468
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	<u>221,091</u>	<u>56,792</u>	<u>55,870</u>	<u>54,880</u>	<u>53,549</u>	<u>204,667</u>	<u>52,785</u>	<u>51,620</u>	<u>50,794</u>	<u>49,468</u>
Total Health										
Limited-Benefit Plans	459,334	116,066	114,273	114,958	114,037	446,466	115,379	108,420	110,592	112,075
Medicare	<u>466,186</u>	<u>119,233</u>	<u>114,866</u>	<u>117,451</u>	<u>114,636</u>	<u>422,974</u>	<u>109,303</u>	<u>101,805</u>	<u>104,506</u>	<u>107,360</u>
Total Health	<u>925,520</u>	<u>235,299</u>	<u>229,139</u>	<u>232,409</u>	<u>228,673</u>	<u>869,440</u>	<u>224,682</u>	<u>210,225</u>	<u>215,098</u>	<u>219,435</u>
<u>ANNUITY</u>										
	135	16	41	37	41	400	66	112	123	99
TOTAL PREMIUM	2,998,720	756,071	748,109	752,484	742,056	2,836,140	718,314	702,061	707,173	708,592
Discontinued Operations - Part D	307,401	75,299	77,397	75,358	79,347	347,805	89,562	90,253	84,957	83,033