

**TORCHMARK CORPORATION**  
Annualized Premium In Force (Unaudited)  
(In thousands)

**IN FORCE AT END OF PERIOD**

	<u>3Q 15</u>	<u>3Q 14</u>	<u>\$ Incr (Decr)</u>	<u>% Incr (Decr)</u>
<b>LIFE</b>				
Direct Response	\$755,464	\$718,014	\$37,450	5
American Income Agency	860,648	794,833	65,815	8
LNL Exclusive Agency	284,779	285,715	(936)	0
Other Distribution	228,601	229,081	(480)	0
Total Life	<u>2,129,492</u>	<u>2,027,643</u>	<u>101,849</u>	<u>5</u>
<b>HEALTH</b>				
Direct Response	72,412	73,057	(645)	(1)
American Income Agency	73,078	71,805	1,273	2
LNL Exclusive Agency	216,232	227,276	(11,044)	(5)
UA Independent	359,585	315,949	43,636	14
Family Heritage	230,789	213,450	17,339	8
Part D	306,727	365,405	(58,678)	(16)
Total Health	<u>1,258,823</u>	<u>1,266,942</u>	<u>(8,119)</u>	<u>(1)</u>
<b>TOTAL IN FORCE</b>	<b>\$3,388,315</b>	<b>\$3,294,585</b>	<b>\$93,730</b>	<b>3</b>