

TORCHMARK CORPORATION

Premium Information
(In thousands)

	<u>2015</u>	<u>3rd Qtr 2015</u>	<u>2nd Qtr 2015</u>	<u>1st Qtr 2015</u>	<u>2014</u>	<u>4th Qtr 2014</u>	<u>3rd Qtr 2014</u>	<u>2nd Qtr 2014</u>	<u>1st Qtr 2014</u>
<u>LIFE</u>									
Globe Life Direct Response	561,718	185,827	188,484	187,407	702,023	173,522	173,791	176,838	177,872
LNL	203,915	67,857	68,255	67,803	272,265	67,333	67,884	68,270	68,778
AIL	618,378	209,331	207,006	202,041	766,458	196,336	193,901	190,330	185,891
Other	<u>168,298</u>	<u>55,914</u>	<u>56,293</u>	<u>56,091</u>	<u>225,554</u>	<u>56,375</u>	<u>56,148</u>	<u>56,514</u>	<u>56,517</u>
Total Life	1,552,309	518,929	520,038	513,342	1,966,300	493,566	491,724	491,952	489,058
<u>HEALTH</u>									
UA GA									
Limited-Benefit Plans	11,716	3,338	4,103	4,275	19,028	6,996	1,456	4,687	5,889
Medicare	243,329	80,830	83,602	78,897	286,340	73,714	69,267	71,092	72,267
Total	<u>255,045</u>	<u>84,168</u>	<u>87,705</u>	<u>83,172</u>	<u>305,368</u>	<u>80,710</u>	<u>70,723</u>	<u>75,779</u>	<u>78,156</u>
Direct Response									
Limited-Benefit Plans	674	169	242	263	805	299	116	159	231
Medicare	<u>51,870</u>	<u>17,022</u>	<u>17,051</u>	<u>17,797</u>	<u>57,861</u>	<u>17,086</u>	<u>14,059</u>	<u>13,040</u>	<u>13,676</u>
Total	<u>52,544</u>	<u>17,191</u>	<u>17,293</u>	<u>18,060</u>	<u>58,666</u>	<u>17,385</u>	<u>14,175</u>	<u>13,199</u>	<u>13,907</u>
LNL									
Limited-Benefit Plans	106,917	34,783	35,999	36,135	143,722	35,738	35,223	35,441	37,320
Medicare	<u>51,462</u>	<u>16,926</u>	<u>16,691</u>	<u>17,845</u>	<u>78,295</u>	<u>18,390</u>	<u>18,364</u>	<u>20,244</u>	<u>21,297</u>
Total	<u>158,379</u>	<u>51,709</u>	<u>52,690</u>	<u>53,980</u>	<u>222,017</u>	<u>54,128</u>	<u>53,587</u>	<u>55,685</u>	<u>58,617</u>
AIL									
Limited-Benefit Plans	59,662	20,113	19,734	19,815	78,244	19,561	20,005	19,511	19,167
Medicare	<u>292</u>	<u>88</u>	<u>107</u>	<u>97</u>	<u>478</u>	<u>113</u>	<u>115</u>	<u>130</u>	<u>120</u>
Total	<u>59,954</u>	<u>20,201</u>	<u>19,841</u>	<u>19,912</u>	<u>78,722</u>	<u>19,674</u>	<u>20,120</u>	<u>19,641</u>	<u>19,287</u>
FHL									
Limited-Benefit Plans	164,299	55,870	54,880	53,549	204,667	52,785	51,620	50,794	49,468
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	<u>164,299</u>	<u>55,870</u>	<u>54,880</u>	<u>53,549</u>	<u>204,667</u>	<u>52,785</u>	<u>51,620</u>	<u>50,794</u>	<u>49,468</u>
Total Health									
Limited-Benefit Plans	343,268	114,273	114,958	114,037	446,466	115,379	108,420	110,592	112,075
Medicare	<u>346,953</u>	<u>114,866</u>	<u>117,451</u>	<u>114,636</u>	<u>422,974</u>	<u>109,303</u>	<u>101,805</u>	<u>104,506</u>	<u>107,360</u>
Total Health	<u>690,221</u>	<u>229,139</u>	<u>232,409</u>	<u>228,673</u>	<u>869,440</u>	<u>224,682</u>	<u>210,225</u>	<u>215,098</u>	<u>219,435</u>
<u>MEDICARE PART D</u>	232,102	77,397	75,358	79,347	347,805	89,562	90,253	84,957	83,033
<u>ANNUITY</u>	119	41	37	41	400	66	112	123	99
TOTAL PREMIUM	2,474,751	825,506	827,842	821,403	3,183,945	807,876	792,314	792,130	791,625