

**Torchmark Corporation**  
**Annualized Health Premium Inforce Detail (Unaudited)**  
(in thousands)

|  | <b>Jun-15</b> | <b>Mar-15</b> | <b>Dec-14</b> | <b>Sep-14</b> | <b>Jun-14</b> | <b>Mar-14</b> | <b>Dec-13</b> | <b>Sep-13</b> | <b>Jun-13</b> |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Medicare Supplement                      |               |               |               |               |               |               |               |               |               |
| General Agency                           | \$339,632     | \$341,065     | \$340,398     | \$297,502     | \$293,987     | \$295,252     | \$296,212     | \$282,020     | \$281,858     |
| Liberty Captive Agency                   | 70,268        | 72,785        | 75,815        | 77,959        | 80,218        | 82,564        | 85,683        | 88,677        | 91,215        |
| American Income Agency                   | 418           | 436           | 448           | 479           | 497           | 659           | 533           | 573           | 604           |
| Direct Response                          | 71,593        | 71,805        | 71,481        | 71,771        | 53,775        | 53,707        | 53,360        | 53,318        | 52,934        |
| Total Medicare Supplement                | 481,911       | 486,091       | 488,142       | 447,711       | 428,477       | 432,182       | 435,788       | 424,588       | 426,611       |
| Hospital-Surgical Expense                |               |               |               |               |               |               |               |               |               |
| General Agency                           | 6,201         | 6,754         | 7,717         | 8,084         | 8,621         | 9,905         | 12,152        | 13,437        | 13,843        |
| Liberty Captive Agency                   | 10,610        | 11,598        | 13,138        | 14,037        | 15,032        | 17,221        | 20,279        | 21,592        | 22,941        |
| Direct Response                          | 4             | 4             | 6             | 6             | 6             | 8             | 8             | 8             | 8             |
| Total Hospital-Surgical Expense          | 16,815        | 18,356        | 20,861        | 22,127        | 23,659        | 27,134        | 32,439        | 35,037        | 36,792        |
| Other Health                             |               |               |               |               |               |               |               |               |               |
| General Agency                           | 9,963         | 10,102        | 10,266        | 10,363        | 10,517        | 10,636        | 10,821        | 10,524        | 11,070        |
| Liberty Captive Agency Worksite          | 44,812        | 43,426        | 42,801        | 41,062        | 39,832        | 38,524        | 37,811        | 36,605        | 36,084        |
| Liberty Captive Agency Non-Worksite      | 92,848        | 93,557        | 94,845        | 94,218        | 95,057        | 95,832        | 96,808        | 98,081        | 99,281        |
| American Income Agency                   | 72,378        | 71,380        | 71,494        | 71,326        | 71,160        | 70,302        | 70,821        | 71,233        | 71,079        |
| Family Heritage                          | 226,471       | 220,768       | 217,742       | 213,450       | 208,784       | 202,970       | 201,054       | 198,366       | 195,129       |
| Direct Response                          | 904           | 997           | 1,172         | 1,280         | 1,372         | 1,599         | 1,902         | 2,099         | 2,192         |
| Total Other Health                       | 447,376       | 440,230       | 438,320       | 431,699       | 426,722       | 419,863       | 419,217       | 416,908       | 414,835       |
| Total Torchmark Health, Excluding Part D | \$946,102     | \$944,677     | \$947,323     | \$901,537     | \$878,858     | \$879,179     | \$887,444     | \$876,533     | \$878,238     |