

## TORCHMARK CORPORATION

### Premium Information

(In thousands)

	<u>2015</u>	<u>2nd Qtr 2015</u>	<u>1st Qtr 2015</u>	<u>2014</u>	<u>4th Qtr 2014</u>	<u>3rd Qtr 2014</u>	<u>2nd Qtr 2014</u>	<u>1st Qtr 2014</u>
<b><u>LIFE</u></b>								
Globe Life Direct Response	375,891	188,484	187,407	702,023	173,522	173,791	176,838	177,872
LNL	136,058	68,255	67,803	272,265	67,333	67,884	68,270	68,778
AIL	409,047	207,006	202,041	766,458	196,336	193,901	190,330	185,891
Other	<u>112,384</u>	<u>56,293</u>	<u>56,091</u>	<u>225,554</u>	<u>56,375</u>	<u>56,148</u>	<u>56,514</u>	<u>56,517</u>
Total Life	1,033,380	520,038	513,342	1,966,300	493,566	491,724	491,952	489,058
<b><u>HEALTH</u></b>								
UA GA								
Limited-Benefit Plans	8,378	4,103	4,275	19,028	6,996	1,456	4,687	5,889
Medicare	<u>162,499</u>	<u>83,602</u>	<u>78,897</u>	<u>286,340</u>	<u>73,714</u>	<u>69,267</u>	<u>71,092</u>	<u>72,267</u>
Total	<u>170,877</u>	<u>87,705</u>	<u>83,172</u>	<u>305,368</u>	<u>80,710</u>	<u>70,723</u>	<u>75,779</u>	<u>78,156</u>
Direct Response								
Limited-Benefit Plans	505	242	263	805	299	116	159	231
Medicare	<u>34,848</u>	<u>17,051</u>	<u>17,797</u>	<u>57,861</u>	<u>17,086</u>	<u>14,059</u>	<u>13,040</u>	<u>13,676</u>
Total	<u>35,353</u>	<u>17,293</u>	<u>18,060</u>	<u>58,666</u>	<u>17,385</u>	<u>14,175</u>	<u>13,199</u>	<u>13,907</u>
LNL								
Limited-Benefit Plans	72,134	35,999	36,135	143,722	35,738	35,223	35,441	37,320
Medicare	<u>34,536</u>	<u>16,691</u>	<u>17,845</u>	<u>78,295</u>	<u>18,390</u>	<u>18,364</u>	<u>20,244</u>	<u>21,297</u>
Total	<u>106,670</u>	<u>52,690</u>	<u>53,980</u>	<u>222,017</u>	<u>54,128</u>	<u>53,587</u>	<u>55,685</u>	<u>58,617</u>
AIL								
Limited-Benefit Plans	39,549	19,734	19,815	78,244	19,561	20,005	19,511	19,167
Medicare	<u>204</u>	<u>107</u>	<u>97</u>	<u>478</u>	<u>113</u>	<u>115</u>	<u>130</u>	<u>120</u>
Total	<u>39,753</u>	<u>19,841</u>	<u>19,912</u>	<u>78,722</u>	<u>19,674</u>	<u>20,120</u>	<u>19,641</u>	<u>19,287</u>
FHL								
Limited-Benefit Plans	108,429	54,880	53,549	204,667	52,785	51,620	50,794	49,468
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	<u>108,429</u>	<u>54,880</u>	<u>53,549</u>	<u>204,667</u>	<u>52,785</u>	<u>51,620</u>	<u>50,794</u>	<u>49,468</u>
Total Health								
Limited-Benefit Plans	228,995	114,958	114,037	446,466	115,379	108,420	110,592	112,075
Medicare	<u>232,087</u>	<u>117,451</u>	<u>114,636</u>	<u>422,974</u>	<u>109,303</u>	<u>101,805</u>	<u>104,506</u>	<u>107,360</u>
Total Health	<u>461,082</u>	<u>232,409</u>	<u>228,673</u>	<u>869,440</u>	<u>224,682</u>	<u>210,225</u>	<u>215,098</u>	<u>219,435</u>
<b><u>MEDICARE PART D</u></b>	154,705	75,358	79,347	347,805	89,562	90,253	84,957	83,033
<b><u>ANNUITY</u></b>	78	37	41	400	66	112	123	99
<b>TOTAL PREMIUM</b>	1,649,245	827,842	821,403	3,183,945	807,876	792,314	792,130	791,625