

## Torchmark Health First Year Collected Premium Detail

	<u>YTD 2015</u>	<u>Second Qtr 2015</u>	<u>First Qtr 2015</u>	<u>YTD 2014</u>	<u>Fourth Qtr 2014</u>	<u>Third Qtr 2014</u>	<u>Second Qtr 2014</u>	<u>First Qtr 2014</u>
<b>United American General Agency</b>								
Health								
Limited - Benefit Plans	339	168	171	710	173	184	182	171
Med Supp	35,303	20,307	14,996	49,519	16,864	11,898	10,972	9,785
Health Total	<u>35,642</u>	<u>20,475</u>	<u>15,167</u>	<u>50,229</u>	<u>17,037</u>	<u>12,082</u>	<u>11,154</u>	<u>9,956</u>
<b>Direct Response</b>								
Health								
Limited - Benefit Plans	1	1	0	143	1	6	43	93
Med Supp	10,323	5,155	5,168	9,196	5,254	2,075	978	889
Health Total	<u>10,324</u>	<u>5,156</u>	<u>5,168</u>	<u>9,339</u>	<u>5,255</u>	<u>2,081</u>	<u>1,021</u>	<u>982</u>
<b>Liberty National Captive</b>								
Health								
Limited - Benefit Plans	7,344	3,901	3,443	13,132	3,459	3,321	3,248	3,104
Med Supp	110	51	59	306	77	74	74	81
Health Total	<u>7,454</u>	<u>3,952</u>	<u>3,502</u>	<u>13,438</u>	<u>3,536</u>	<u>3,395</u>	<u>3,322</u>	<u>3,185</u>
<b>American Income</b>								
Health								
Limited - Benefit Plans	5,437	2,821	2,616	9,500	2,605	2,752	2,216	1,927
Med Supp	0	0	0	0	0	0	0	0
Health Total	<u>5,437</u>	<u>2,821</u>	<u>2,616</u>	<u>9,500</u>	<u>2,605</u>	<u>2,752</u>	<u>2,216</u>	<u>1,927</u>
<b>Family Heritage</b>								
Health								
Limited - Benefit Plans	19,286	9,779	9,507	36,392	9,405	9,264	9,094	8,629
Med Supp	0	0	0	0	0	0	0	0
Health Total	<u>19,286</u>	<u>9,779</u>	<u>9,507</u>	<u>36,392</u>	<u>9,405</u>	<u>9,264</u>	<u>9,094</u>	<u>8,629</u>
<b>Total Health First Year Collected Premium</b>								
Health								
Limited - Benefit Plans	32,407	16,670	15,737	59,877	15,643	15,527	14,783	13,924
Med Supp	45,736	25,513	20,223	59,021	22,195	14,047	12,024	10,755
Health Total	<u>78,143</u>	<u>42,183</u>	<u>35,960</u>	<u>118,898</u>	<u>37,838</u>	<u>29,574</u>	<u>26,807</u>	<u>24,679</u>