

# TORCHMARK CORPORATION

## Premium Information

(In thousands)

	<u>1st Qtr 2015</u>	<u>2014</u>	<u>4th Qtr 2014</u>	<u>3rd Qtr 2014</u>	<u>2nd Qtr 2014</u>	<u>1st Qtr 2014</u>
<b><u>LIFE</u></b>						
Direct Response	187,407	702,023	173,522	173,791	176,838	177,872
LNL	67,803	272,265	67,333	67,884	68,270	68,778
AIL	202,041	766,458	196,336	193,901	190,330	185,891
Other	<u>56,091</u>	<u>225,554</u>	<u>56,375</u>	<u>56,148</u>	<u>56,514</u>	<u>56,517</u>
Total Life	513,342	1,966,300	493,566	491,724	491,952	489,058
<b><u>HEALTH</u></b>						
UA GA						
Limited-Benefit Plans	4,275	19,028	6,996	1,456	4,687	5,889
Medicare	<u>78,897</u>	<u>286,340</u>	<u>73,714</u>	<u>69,267</u>	<u>71,092</u>	<u>72,267</u>
Total	83,172	305,368	80,710	70,723	75,779	78,156
Direct Response						
Limited-Benefit Plans	263	805	299	116	159	231
Medicare	<u>17,797</u>	<u>57,861</u>	<u>17,086</u>	<u>14,059</u>	<u>13,040</u>	<u>13,676</u>
Total	18,060	58,666	17,385	14,175	13,199	13,907
LNL						
Limited-Benefit Plans	36,135	143,722	35,738	35,223	35,441	37,320
Medicare	<u>17,845</u>	<u>78,295</u>	<u>18,390</u>	<u>18,364</u>	<u>20,244</u>	<u>21,297</u>
Total	53,980	222,017	54,128	53,587	55,685	58,617
AIL						
Limited-Benefit Plans	19,815	78,244	19,561	20,005	19,511	19,167
Medicare	<u>97</u>	<u>478</u>	<u>113</u>	<u>115</u>	<u>130</u>	<u>120</u>
Total	19,912	78,722	19,674	20,120	19,641	19,287
FHL						
Limited-Benefit Plans	53,549	204,667	52,785	51,620	50,794	49,468
Medicare	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	53,549	204,667	52,785	51,620	50,794	49,468
Total Health						
Limited-Benefit Plans	114,037	446,466	115,379	108,420	110,592	112,075
Medicare	<u>114,636</u>	<u>422,974</u>	<u>109,303</u>	<u>101,805</u>	<u>104,506</u>	<u>107,360</u>
Total Health	228,673	869,440	224,682	210,225	215,098	219,435
<b><u>MEDICARE PART D</u></b>	79,347	347,805	89,562	90,253	84,957	83,033
<b><u>ANNUITY</u></b>	41	400	66	112	123	99
<b>TOTAL PREMIUM</b>	821,403	3,183,945	807,876	792,314	792,130	791,625