

Torchmark Health First Year Collected Premium Detail

	<u>First Qtr 2015</u>	<u>YTD 2014</u>	<u>Fourth Qtr 2014</u>	<u>Third Qtr 2014</u>	<u>Second Qtr 2014</u>	<u>First Qtr 2014</u>
United American General Agency						
Health						
Limited - Benefit Plans	171	710	173	184	182	171
Med Supp	<u>14,996</u>	<u>49,519</u>	<u>16,864</u>	<u>11,898</u>	<u>10,972</u>	<u>9,785</u>
Health Total	<u>15,167</u>	<u>50,229</u>	<u>17,037</u>	<u>12,082</u>	<u>11,154</u>	<u>9,956</u>
Direct Response						
Health						
Limited - Benefit Plans	0	143	1	6	43	93
Med Supp	<u>5,168</u>	<u>9,196</u>	<u>5,254</u>	<u>2,075</u>	<u>978</u>	<u>889</u>
Health Total	<u>5,168</u>	<u>9,339</u>	<u>5,255</u>	<u>2,081</u>	<u>1,021</u>	<u>982</u>
Liberty National Captive						
Health						
Limited - Benefit Plans	3,443	13,132	3,459	3,321	3,248	3,104
Med Supp	<u>59</u>	<u>306</u>	<u>77</u>	<u>74</u>	<u>74</u>	<u>81</u>
Health Total	<u>3,502</u>	<u>13,438</u>	<u>3,536</u>	<u>3,395</u>	<u>3,322</u>	<u>3,185</u>
American Income						
Health						
Limited - Benefit Plans	2,616	9,500	2,605	2,752	2,216	1,927
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	<u>2,616</u>	<u>9,500</u>	<u>2,605</u>	<u>2,752</u>	<u>2,216</u>	<u>1,927</u>
Family Heritage						
Health						
Limited - Benefit Plans	9,507	36,392	9,405	9,264	9,094	8,629
Med Supp	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Health Total	<u>9,507</u>	<u>36,392</u>	<u>9,405</u>	<u>9,264</u>	<u>9,094</u>	<u>8,629</u>
Total Health First Year Collected Premium						
Health						
Limited - Benefit Plans	15,737	59,877	15,643	15,527	14,783	13,924
Med Supp	<u>20,223</u>	<u>59,021</u>	<u>22,195</u>	<u>14,047</u>	<u>12,024</u>	<u>10,755</u>
Health Total	<u><u>35,960</u></u>	<u><u>118,898</u></u>	<u><u>37,838</u></u>	<u><u>29,574</u></u>	<u><u>26,807</u></u>	<u><u>24,679</u></u>