

Torchmark Health First Year Collected Premium Detail

	YTD 2014	Fourth Qtr 2014	Third Qtr 2014	Second Qtr 2014	First Qtr 2014	YTD 2013	Fourth Qtr 2013	Third Qtr 2013	Second Qtr 2013	First Qtr 2013
United American General Agency										
Health										
Limited - Benefit Plans	710	173	184	182	171	795	189	190	198	218
Med Supp	49,519	16,864	11,898	10,972	9,785	38,399	10,683	9,874	9,885	7,957
Health Total	50,229	17,037	12,082	11,154	9,956	39,194	10,872	10,064	10,083	8,175
Direct Response										
Health										
Limited - Benefit Plans	143	1	6	43	93	544	120	141	151	132
Med Supp	9,196	5,254	2,075	978	889	3,310	834	793	797	886
Health Total	9,339	5,255	2,081	1,021	982	3,854	954	934	948	1,018
Liberty National Captive										
Health										
Limited - Benefit Plans	13,132	3,459	3,321	3,248	3,104	12,010	2,867	2,929	3,017	3,197
Med Supp	306	77	74	74	81	558	114	132	153	159
Health Total	13,438	3,536	3,395	3,322	3,185	12,568	2,981	3,061	3,170	3,356
American Income										
Health										
Limited - Benefit Plans	9,500	2,605	2,752	2,216	1,927	8,957	2,029	2,557	2,157	2,214
Med Supp	0	0	0	0	0	0	0	0	0	0
Health Total	9,500	2,605	2,752	2,216	1,927	8,957	2,029	2,557	2,157	2,214
Family Heritage										
Health										
Limited - Benefit Plans	36,392	9,405	9,264	9,094	8,629	36,340	8,931	9,025	9,227	9,157
Med Supp	0	0	0	0	0	0	0	0	0	0
Health Total	36,392	9,405	9,264	9,094	8,629	36,340	8,931	9,025	9,227	9,157
Total Health First Year Collected Premium										
Health										
Limited - Benefit Plans	59,877	15,643	15,527	14,783	13,924	58,646	14,136	14,842	14,750	14,918
Med Supp	59,021	22,195	14,047	12,024	10,755	42,267	11,631	10,799	10,835	9,002
Health Total	118,898	37,838	29,574	26,807	24,679	100,913	25,767	25,641	25,585	23,920